

September 2022

DATA QUADRANT REPORT

# Contract Lifecycle Management

240

Reviews

11

Products Included

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## How to Use the Report

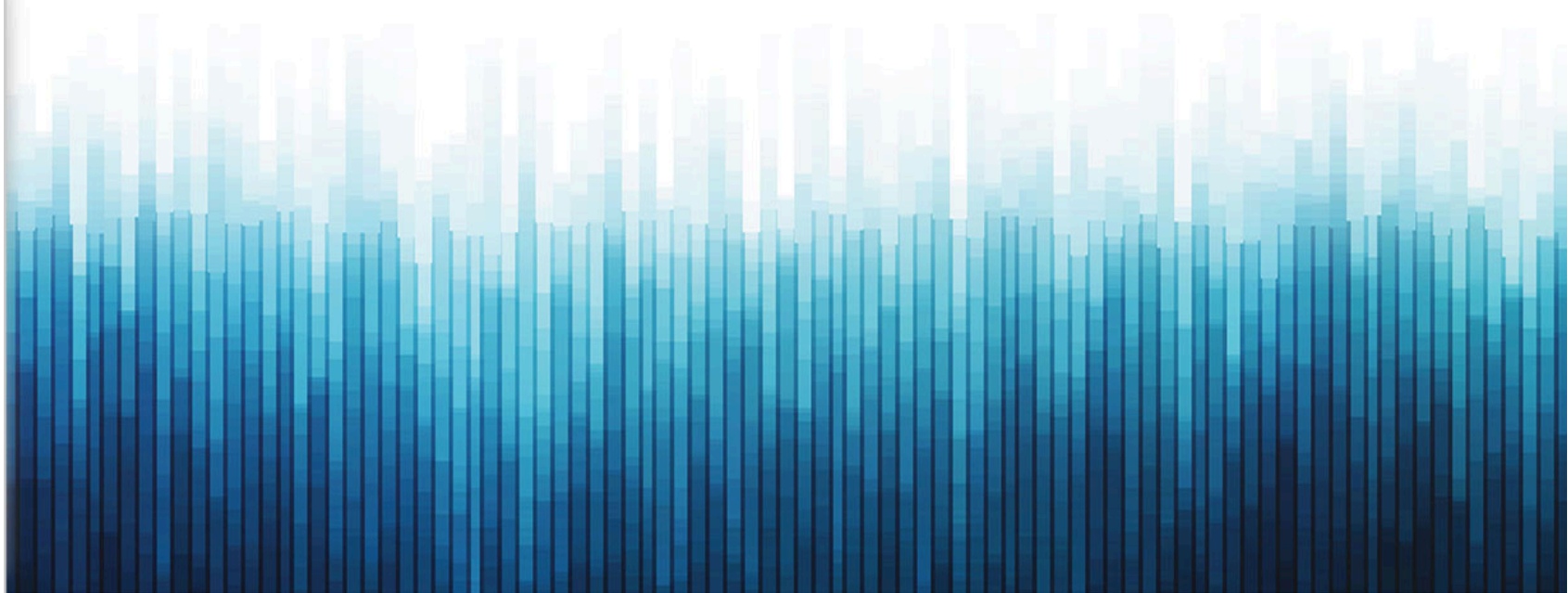
Info-Tech’s Data Quadrant Reports provide a comprehensive evaluation of popular products in the Contract Lifecycle Management market. This buyer’s guide is designed to help prospective purchasers make better decisions by leveraging the experiences of real users.

The data in this report is collected from real end users, meticulously verified for veracity, exhaustively analyzed, and visualized in easy to understand charts and graphs. Each product is compared and contrasted with all other products in the category to create a holistic, unbiased view of the product landscape.

Use this report to determine which product is right for your organization. For highly detailed reports on individual products, see Info-Tech’s Product Scorecard.

This report is available free of charge for internal use only to assist with software evaluation and selection. Sharing, republishing, distributing, or otherwise copying any portion of this report without the express written consent of SoftwareReviews.com is strictly prohibited.

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
































# Software Directory

## CONTRACT LIFECYCLE MANAGEMENT SOFTWARE

Selecting software can be overwhelming and one of the biggest challenges facing organizations is understanding the marketplace and identifying all of the available vendors and products. The Software Directory is a comprehensive list of all relevant software products in a particular category. Use this page to create the right product shortlist by exploring all of the options available to your organization.

## Contract Lifecycle Management Software

 Agiloft CLM Suite	 AVEVA ProCon	 AXDRAFT CLM
 Chameleon Doc Builder	 CLM	 CLM Matrix
 Concord	 Conga CLM	 Conga Contracts
 Contract Center	 Contract Insight™	 Contract Management
 ContractPodAi Cloud	 ContractRoom	 Contract Safe
 ContractWorks, an Onit Company	 Contraxx	 Coupa (Exari)
 Determine Contract Management	 DocuSign CLM	 eContracts
 Escriba	 EVISORT	 Fabasoft Contracts
 Gatekeeper	 Icertis Contract Intelligence Platform	 Model N CLM
 Oracle Fusion Cloud Procurement	 PandaDoc Contracts	 Parley Pro
 Pramata Solutions	 Precisely CLM	 S/4 HANA for Legal Content
 SAP Ariba	 Siav Archiflow	 SirionLabs CLM



# Software Directory

## CONTRACT LIFECYCLE MANAGEMENT SOFTWARE

Selecting software can be overwhelming and one of the biggest challenges facing organizations is understanding the marketplace and identifying all of the available vendors and products. The Software Directory is a comprehensive list of all relevant software products in a particular category. Use this page to create the right product shortlist by exploring all of the options available to your organization.

## Contract Lifecycle Management Software

**S** SMART by GEP

**sy** Symfact

**J** Total Contract Management

**TRAC**

**Weagree Wizard**

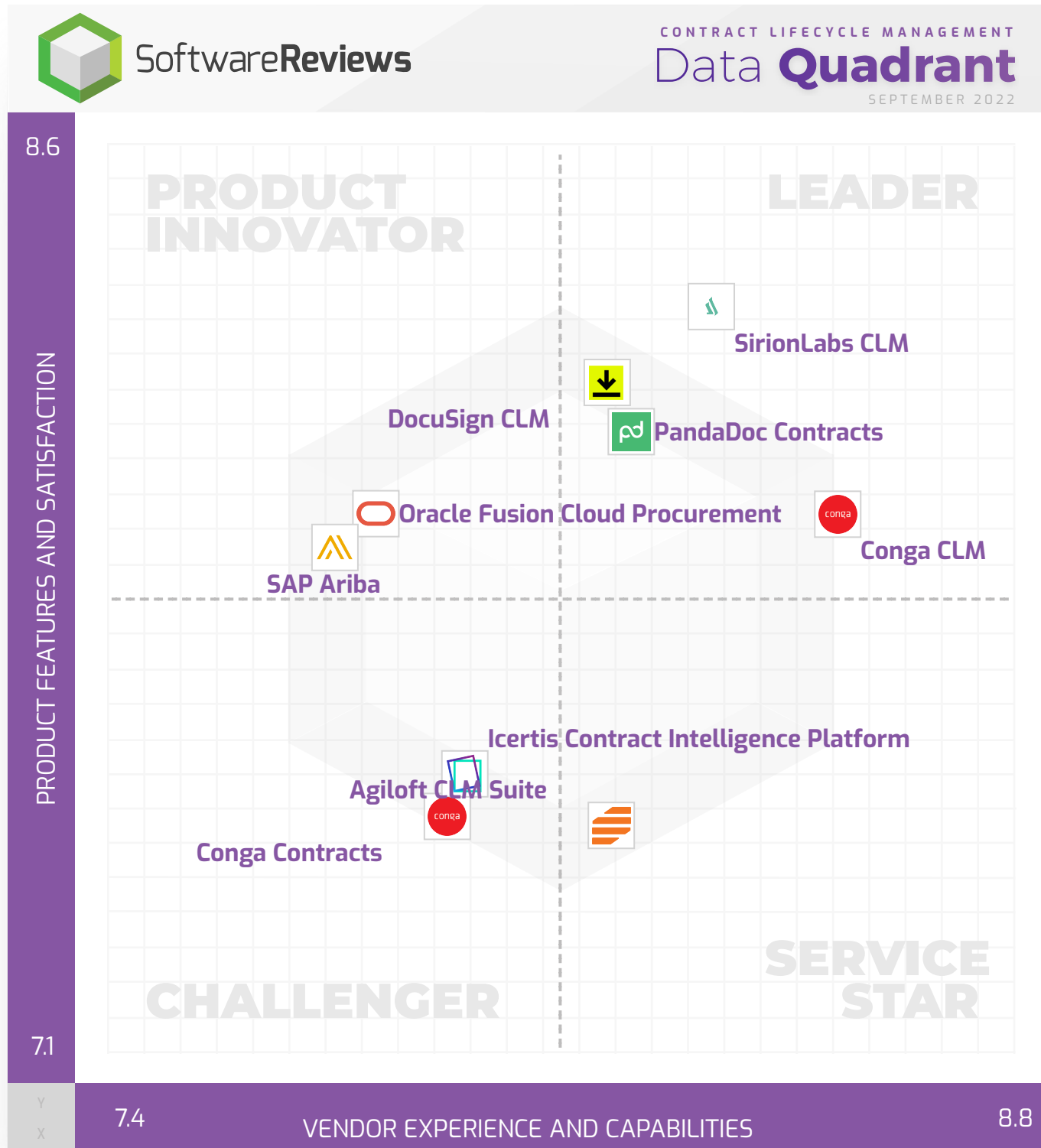
**Z** Zycus iContract



# SOFTWARE REVIEWS Data Quadrant



Assess vendor and product performance at a glance and use the SoftwareReviews Data Quadrant to identify which products and vendors are leading the pack and which are trailing.



## CONTRACT LIFECYCLE MANAGEMENT

The Software Reviews Data Quadrant evaluates and ranks products based on feedback from IT and business professionals. The placement of a software in the Data Quadrant indicates its relative ranking as well as its categorization.

### The Complete Software Experience

When distilled down, the software experience is shaped by both the experience with the software and the relationship with the vendor. Evaluating enterprise software along these two dimensions provides a comprehensive understanding of the product and helps identify vendors that can deliver on both.

#### Product Features and Satisfaction

The satisfaction is captured in the overall satisfaction score, which is driven by the likelihood of users to recommend the software, combined with user satisfaction across top product features.

#### Vendor Experience and Capabilities






















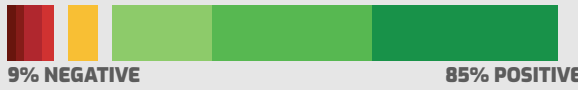


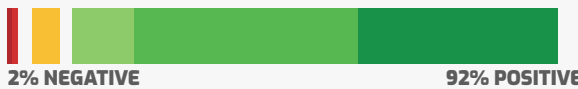











The vendor relationship is calculated in a weighted average of the satisfaction scores tied to vendor capabilities (e.g. software implementation, training, customer support, product roadmap) as well as emotional response ratings toward the vendor (e.g. trustworthy, respectful, fair).

**Note:** The axes ranges are dynamically adjusted based on minimum and maximum values in the dataset.

# Category Overview

This page provides a high level summary of product performance within the Contract Lifecycle Management category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).




Use this data to get a sense of the field, and to see how the products you're considering stack up.

RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT	NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
	 SirionLabs CLM	8.4/10	+86 	 3% NEGATIVE 89% POSITIVE	80%	83%	85%	12
	 Conga CLM	8.3/10	+95 	 -- NEGATIVE 96% POSITIVE	76%	79%	81%	20
	 DocuSign CLM	8.2/10	+84 	 2% NEGATIVE 86% POSITIVE	79%	80%	85%	31
	 PandaDoc Contracts	8.2/10	+84 	 2% NEGATIVE 86% POSITIVE	80%	80%	83%	28
5	 Oracle Fusion Cloud	7.8/10	+77 	 6% NEGATIVE 83% POSITIVE	77%	79%	81%	48
6	 SAP Ariba	7.8/10	+76 	 9% NEGATIVE 85% POSITIVE	77%	79%	80%	18
7	 Agiloft Contract Management Suite	7.8/10	+90 	 2% NEGATIVE 92% POSITIVE	73%	75%	73%	16
8	 Icertis Contract Intelligence	7.7/10	+81 	 3% NEGATIVE 84% POSITIVE	77%	76%	74%	30
9	 Conga Contracts	7.6/10	+80 	 5% NEGATIVE 85% POSITIVE	77%	79%	69%	26
<b>AVERAGE SCORES</b>		<b>8.0/10</b>	<b>+84</b> 	 4% NEGATIVE 87% POSITIVE	<b>77%</b>	<b>79%</b>	<b>79%</b>	<b>25</b>
PRODUCTS WITH INSUFFICIENT DATA								
--	 AXDRAFT CLM	9.6/10	+98 	 -- NEGATIVE 98% POSITIVE	94%	91%	100%	6

# Category Overview

This page provides a high level summary of product performance within the Contract Lifecycle Management category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Use this data to get a sense of the field, and to see how the products you're considering stack up.

RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT	NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
PRODUCTS WITH INSUFFICIENT DATA								
--	 <b>EVISORT</b>	<b>7.0/10</b>	<b>+68</b> 	 8% NEGATIVE 76% POSITIVE	<b>72%</b>	<b>65%</b>	<b>76%</b>	<b>5</b>

# Vendor Capability Summary

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.

PRODUCT	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATION
<b>SirionLabs CLM</b>	<b>81%</b>	<b>83%</b>	<b>81%</b>	<b>79%</b>	<b>81%</b>	<b>79%</b>	<b>83%</b>	<b>89%</b>	<b>82%</b>	<b>79%</b>	<b>77%</b>	<b>75%</b>
<b>PandaDoc Contracts</b>	<b>80%</b>	<b>82%</b>	<b>81%</b>	<b>85%</b>	<b>77%</b>	<b>82%</b>	<b>71%</b>	<b>79%</b>	<b>82%</b>	<b>81%</b>	<b>77%</b>	<b>78%</b>
<b>DocuSign CLM</b>	<b>79%</b>	<b>81%</b>	<b>76%</b>	<b>82%</b>	<b>73%</b>	<b>83%</b>	<b>78%</b>	<b>82%</b>	<b>74%</b>	<b>79%</b>	<b>80%</b>	<b>80%</b>
<b>SAP Ariba</b>	<b>78%</b>	<b>77%</b>	<b>80%</b>	<b>84%</b>	<b>75%</b>	<b>79%</b>	<b>74%</b>	<b>76%</b>	<b>76%</b>	<b>78%</b>	<b>83%</b>	<b>76%</b>
<b>Oracle Fusion Cloud Procurement</b>	<b>78%</b>	<b>77%</b>	<b>78%</b>	<b>80%</b>	<b>77%</b>	<b>78%</b>	<b>78%</b>	<b>76%</b>	<b>77%</b>	<b>77%</b>	<b>79%</b>	<b>78%</b>
<b>Conga Contracts</b>	<b>77%</b>	<b>77%</b>	<b>74%</b>	<b>78%</b>	<b>76%</b>	<b>80%</b>	<b>76%</b>	<b>82%</b>	<b>77%</b>	<b>76%</b>	<b>75%</b>	<b>80%</b>
<b>Icertis Contract Intelligence Platform</b>	<b>77%</b>	<b>78%</b>	<b>74%</b>	<b>76%</b>	<b>78%</b>	<b>78%</b>	<b>78%</b>	<b>75%</b>	<b>78%</b>	<b>74%</b>	<b>80%</b>	<b>77%</b>
<b>Conga CLM</b>	<b>76%</b>	<b>78%</b>	<b>82%</b>	<b>74%</b>	<b>76%</b>	<b>75%</b>	<b>75%</b>	<b>70%</b>	<b>78%</b>	<b>78%</b>	<b>70%</b>	<b>79%</b>
<b>Agiloft CLM Suite</b>	<b>73%</b>	<b>66%</b>	<b>79%</b>	<b>71%</b>	<b>67%</b>	<b>78%</b>	<b>75%</b>	<b>76%</b>	<b>73%</b>	<b>80%</b>	<b>67%</b>	<b>71%</b>
<b>CATEGORY AVERAGE</b>	<b>77%</b>	<b>78%</b>	<b>78%</b>	<b>79%</b>	<b>76%</b>	<b>79%</b>	<b>76%</b>	<b>78%</b>	<b>78%</b>	<b>78%</b>	<b>77%</b>	<b>77%</b>

PRODUCTS WITH INSUFFICIENT DATA												
<b>AXDRAFT CLM</b>	<b>93%</b>	<b>96%</b>	<b>85%</b>	<b>95%</b>	<b>92%</b>	<b>92%</b>	<b>100%</b>	<b>92%</b>	<b>92%</b>	<b>92%</b>	<b>95%</b>	<b>96%</b>



# Vendor Capability Summary

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.

PRODUCT	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATION
<b>CATEGORY AVERAGE</b>	<b>77%</b>	<b>78%</b>	<b>78%</b>	<b>79%</b>	<b>76%</b>	<b>79%</b>	<b>76%</b>	<b>78%</b>	<b>78%</b>	<b>78%</b>	<b>77%</b>	<b>77%</b>

PRODUCTS WITH INSUFFICIENT DATA												
<b>EVISORT</b>	<b>72%</b>	<b>65%</b>	<b>60%</b>	<b>70%</b>	<b>65%</b>	<b>65%</b>	<b>75%</b>	<b>75%</b>	<b>85%</b>	<b>75%</b>	<b>90%</b>	<b>63%</b>

# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Vendor Capabilities

This table lists and briefly describes all vendor capabilities that are evaluated in the Contract Lifecycle Management software category. For your convenience, you will also find longer descriptions of the capabilities under the capability subheadings in the subsequent pages.

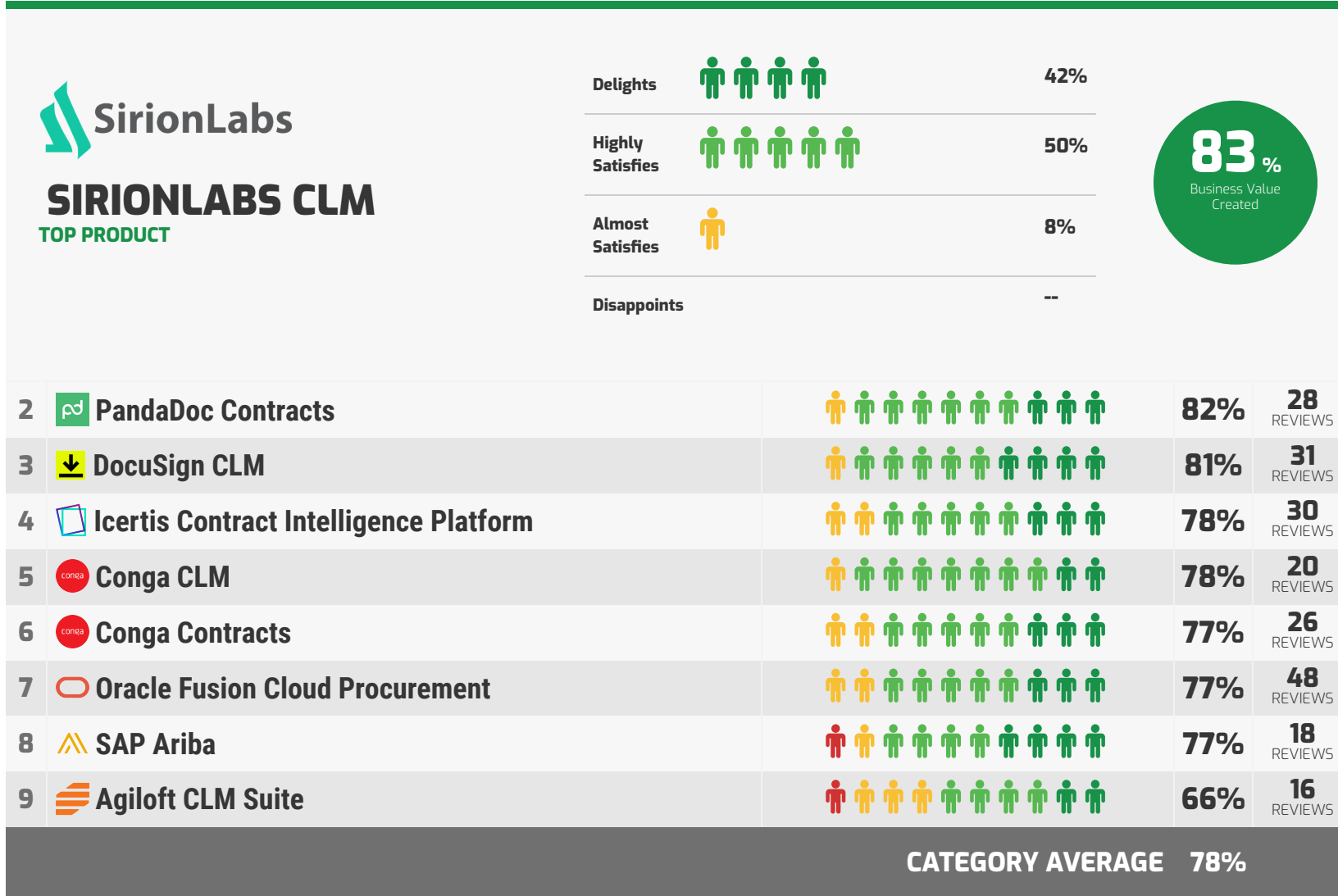
<b>Business Value Created</b>	<p>The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization’s needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that consistently creates business value for its customers.</p>	<b>Vendor Support</b>	<p>The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve. Use the data in this section to see which vendors tend to under-serve their product and which will offer quality support.</p>
<b>Breadth of Features</b>	<p>Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.</p>	<b>Ease of Data Integration</b>	<p>The ability to integrate with other systems is increasingly important; without this, manual data loading and extraction can be time-consuming and prone to error. Use this section to see which vendors will cause headaches and which will make data integration easy.</p>
<b>Quality of Features</b>	<p>Feature quality is just as important as quantity. Software needs to do what you’re purchasing it to do, easily, intuitively, reliably, and effectively. Use the data in this section to gauge whether or not a product follows through on the marketing hype by delivering high quality features.</p>	<b>Ease of Administration</b>	<p>Administrative interfaces don’t get the same attention as those built for end users, but they shouldn’t be clunky or unintuitive. Use the data in this section to determine which vendors make administration easy, so that your IT personnel can resolve issues and perform configurations efficiently and effectively.</p>
<b>Product Strategy and Rate of Improvement</b>	<p>Purchasing software can be a significant commitment, so it’s important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don’t stay on top of emerging needs and trends won’t enable you to meet your business goals. Use the data in this section to separate innovators from imposters.</p>	<b>Ease of Customization</b>	<p>Out-of-the-box functionality often isn’t enough, especially for niche or industry-specific software, and the reason you’re buying rather than building is to save time and money in the first place. Don’t get bogged down in a difficult customization; use the data in this section to make sure you can easily achieve the functionality you need for your particular situation.</p>
<b>Usability And Intuitiveness</b>	<p>End user learning curves cost the organization money. Pay attention to your end users’ technical ability to determine how important UX is in your purchase.</p>	<b>Availability and Quality of Training</b>	<p>Effective and readily available training enables users to get the most out of the software you’ve chosen. Use this section to make sure your vendor’s training programs and materials measure up.</p>
		<b>Ease of Implementation</b>	<p>Choosing the right software is only the first step. Successfully implementing the new solution is necessary in order to realize its full value and promote end user adoption. Use the data in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.</p>

# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Business Value Created

The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization's needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that consistently creates business value for its customers.



### PRODUCTS WITH INSUFFICIENT DATA

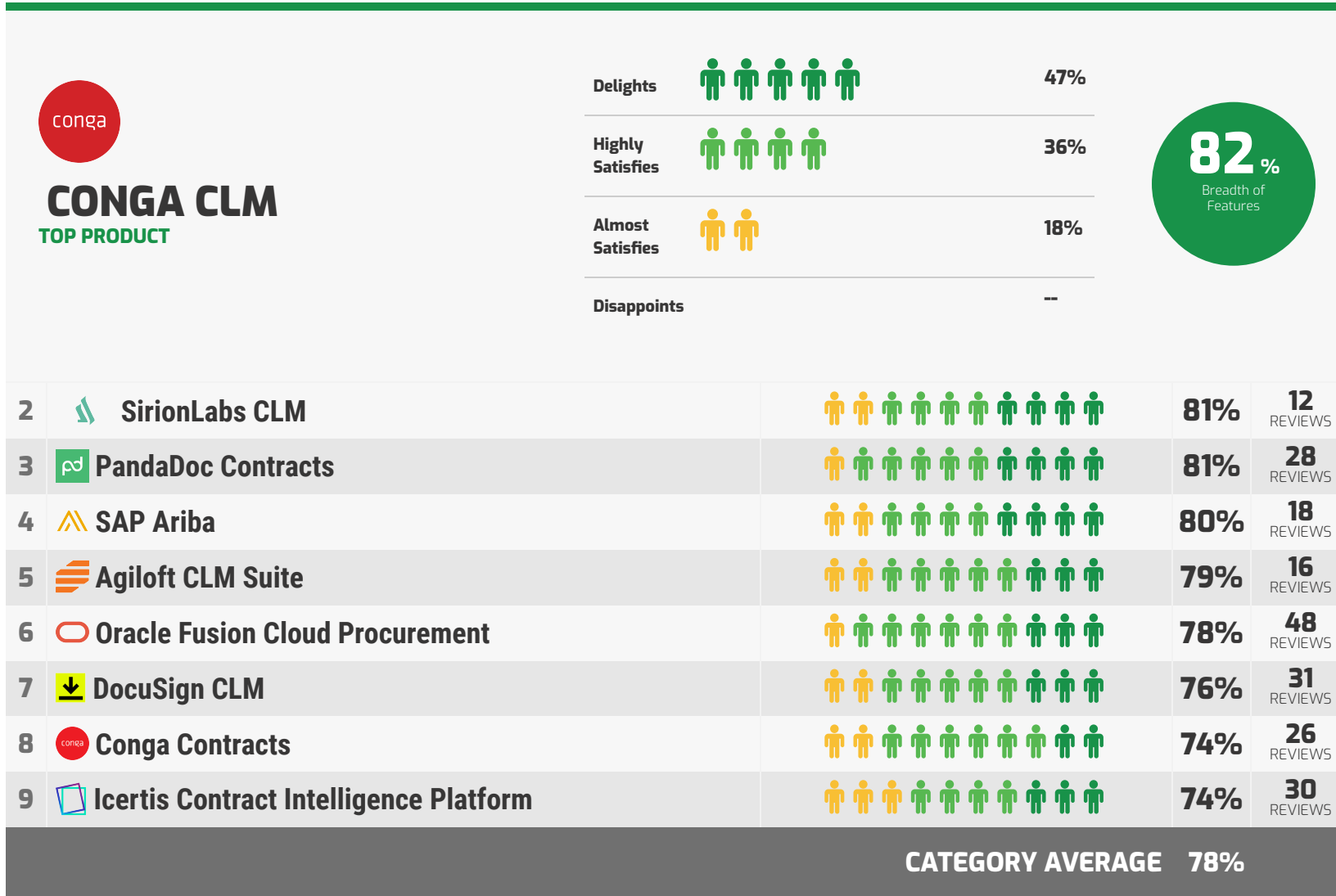
--	AXDRAFT CLM	96%	6 REVIEWS
--	EVISORT	65%	5 REVIEWS

# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Breadth of Features

Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.



### PRODUCTS WITH INSUFFICIENT DATA

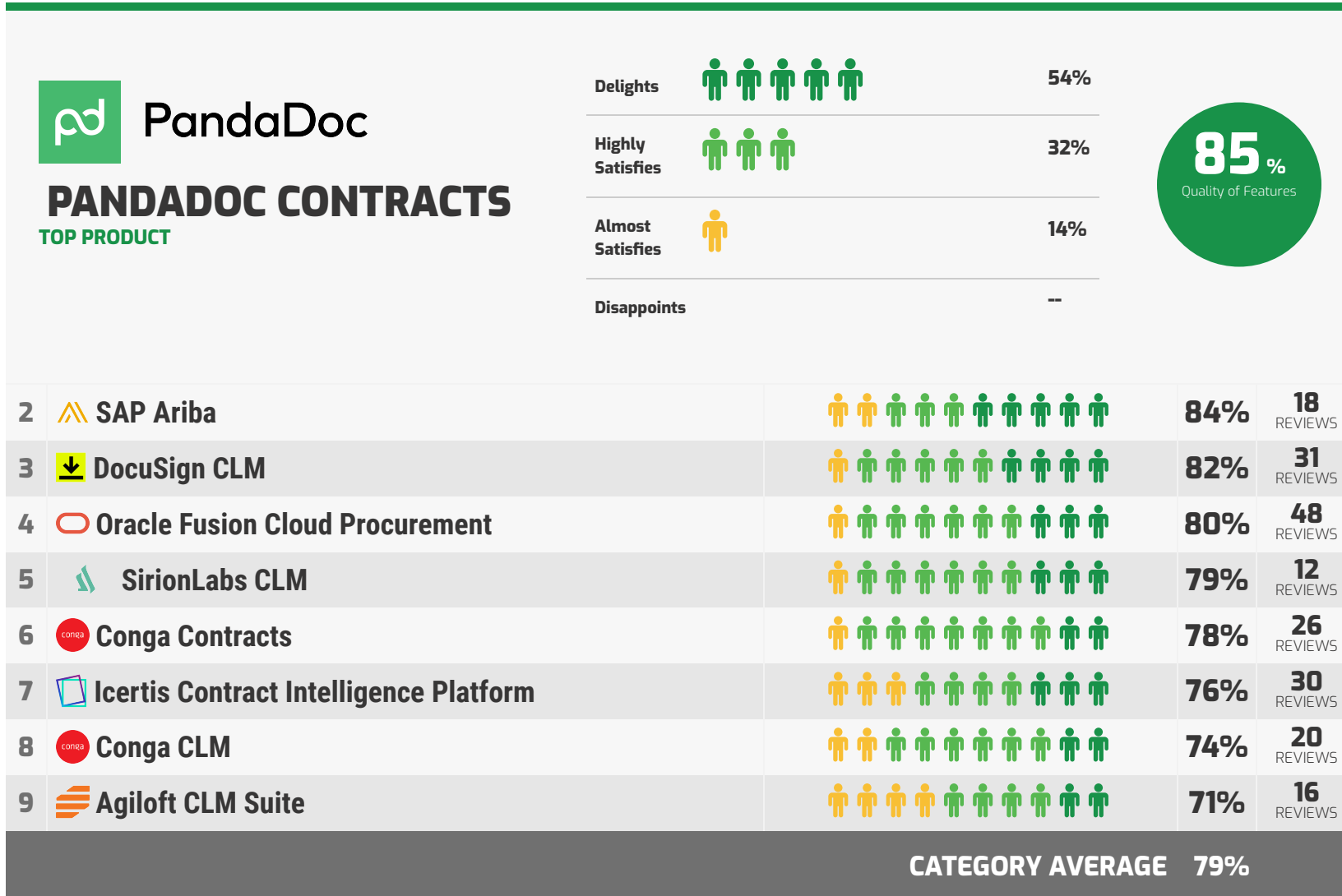
--	AXDRAFT CLM	85%	6 REVIEWS
--	EVISORT	60%	5 REVIEWS

# Vendor Capability Satisfaction


This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Quality of Features

Feature quality is just as important as quantity. Software needs to do what you're purchasing it to do, easily, intuitively, reliably, and effectively. Use the data in this section to gauge whether or not a product follows through on the marketing hype by delivering high quality features.



### PRODUCTS WITH INSUFFICIENT DATA

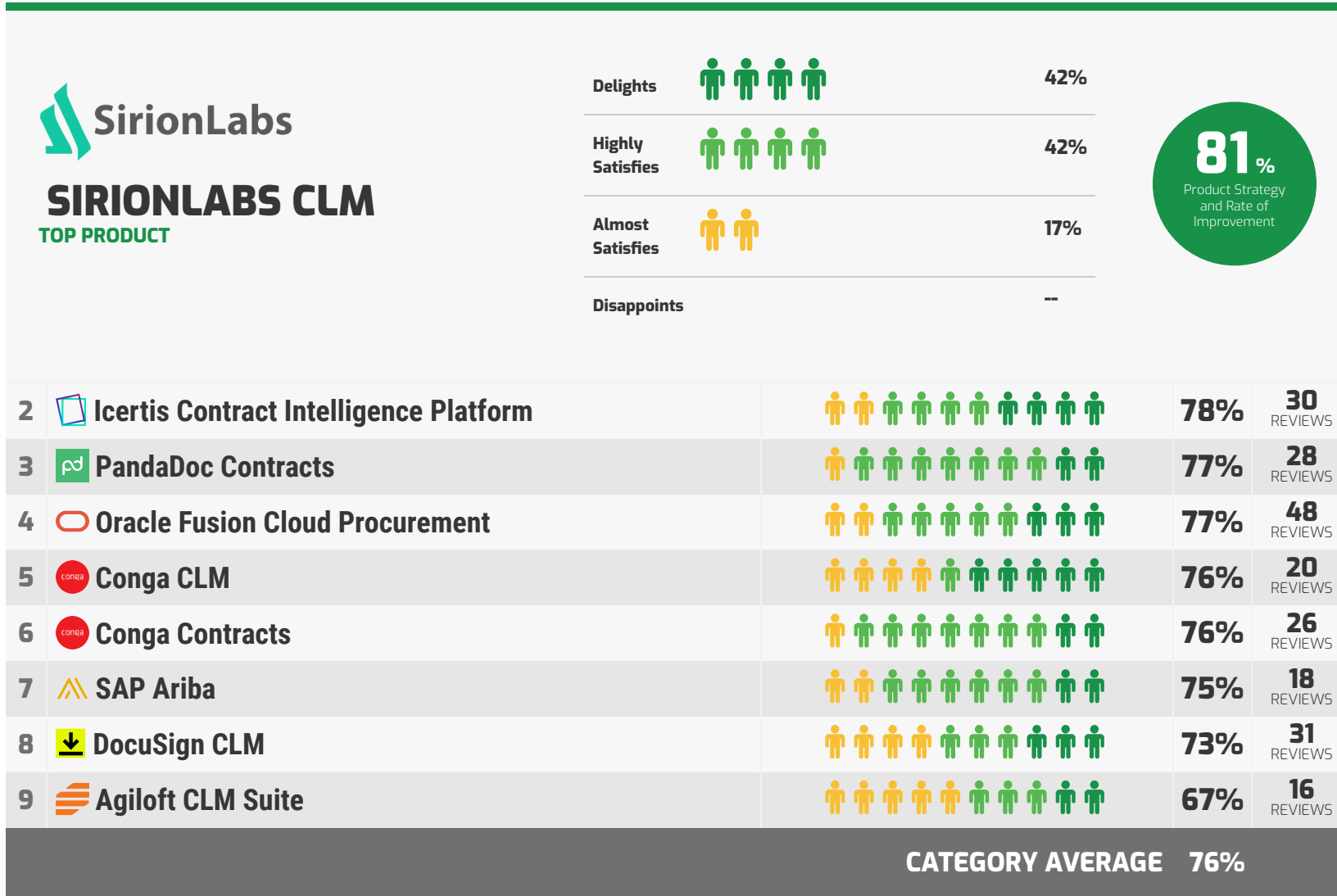
--	 AXDRAFT CLM		<b>95%</b>	<b>6</b> REVIEWS
--	 EVISORT		<b>70%</b>	<b>5</b> REVIEWS

# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Product Strategy and Rate of Improvement

Purchasing software can be a significant commitment, so it's important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use the data in this section to separate innovators from imposters.



### PRODUCTS WITH INSUFFICIENT DATA

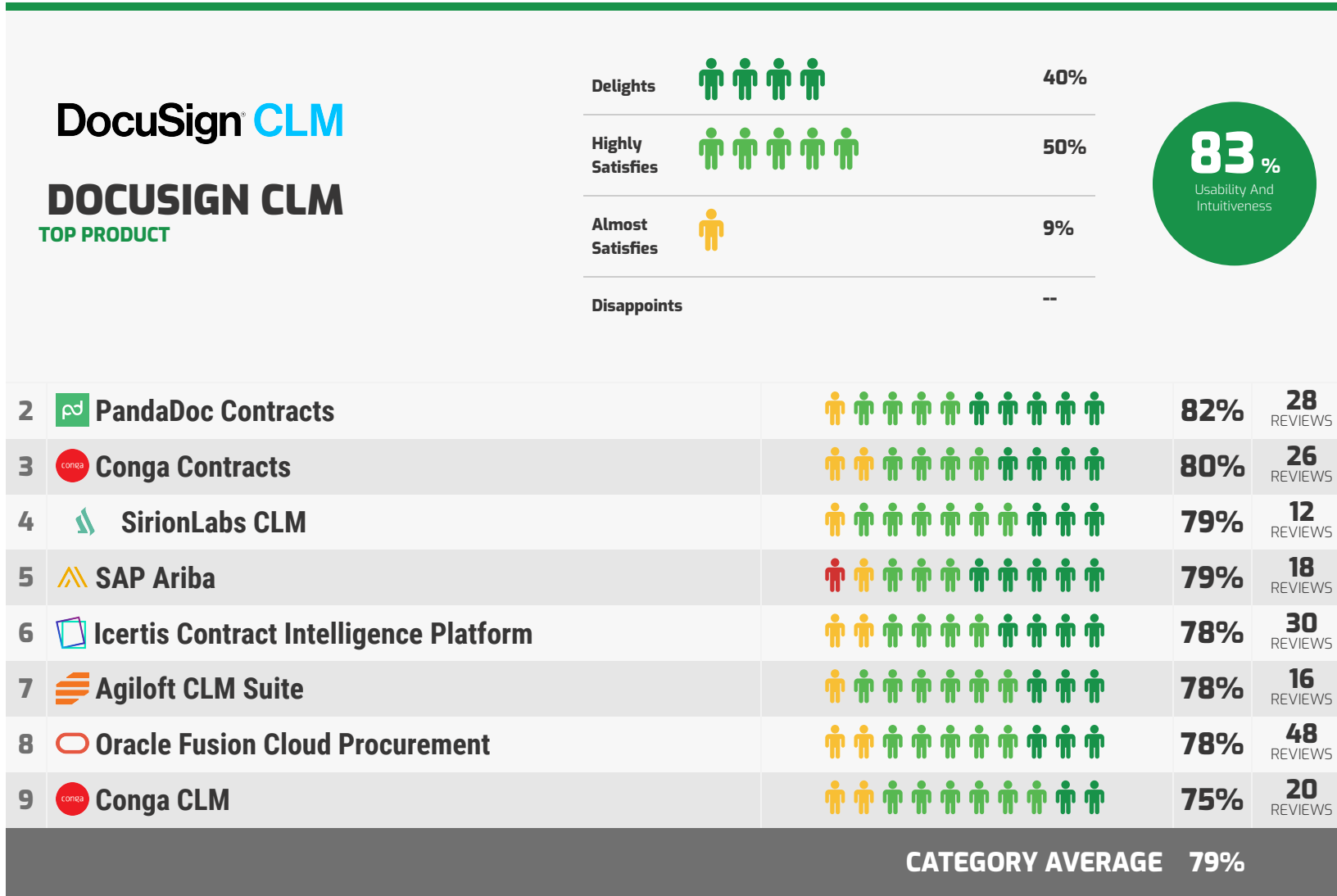
--	AXDRAFT CLM	92%	6
--	EVISORT	65%	5

# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Usability And Intuitiveness

End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.



### PRODUCTS WITH INSUFFICIENT DATA

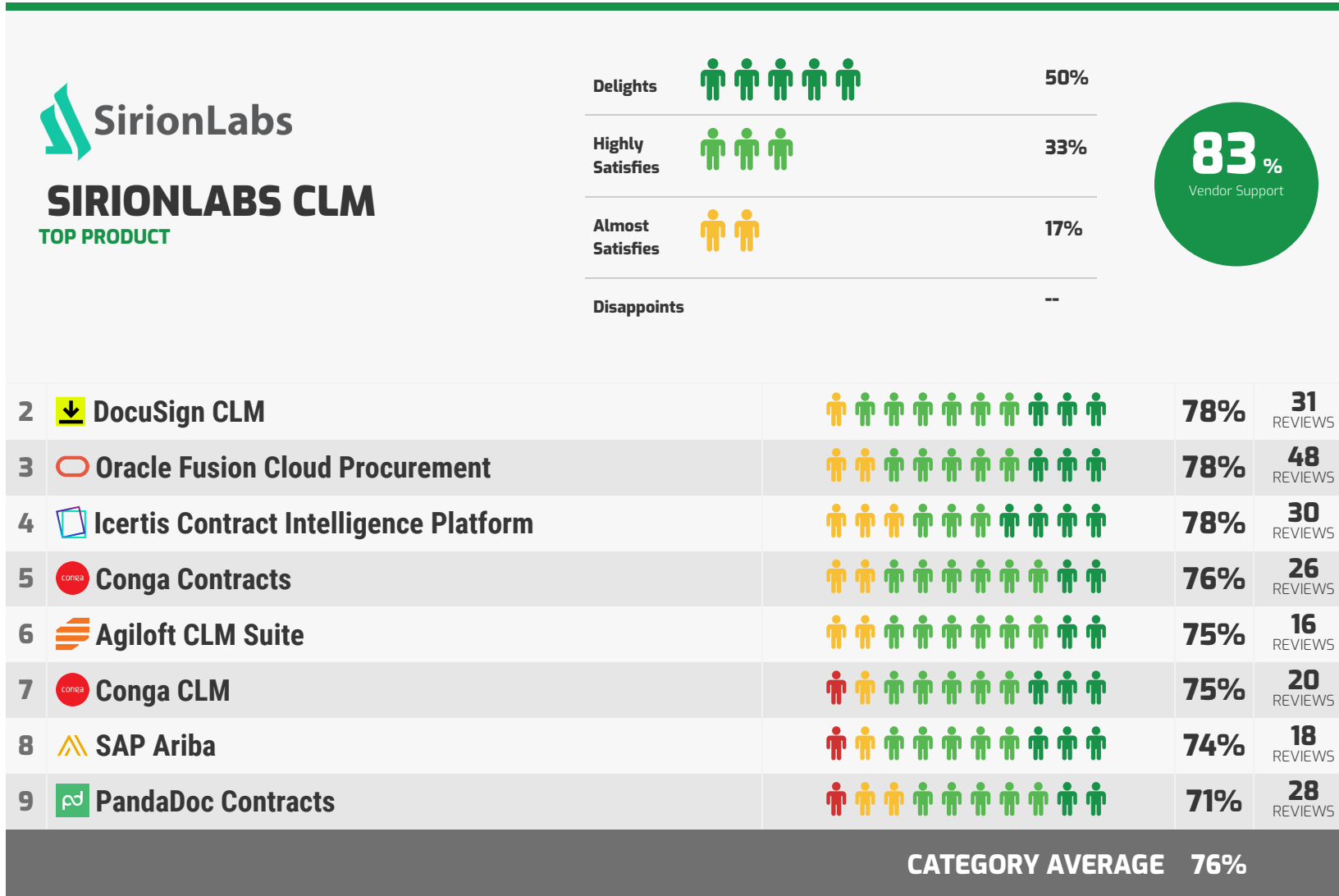
--	AXDRAFT CLM		<b>92%</b>	<b>6</b> REVIEWS
--	EVISORT		<b>65%</b>	<b>5</b> REVIEWS

# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Vendor Support

The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve. Use the data in this section to see which vendors tend to under-serve their product and which will offer quality support.



### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM	10 icons	0 icons	0 icons	0 icons	100%	6
--	EVISORT	10 icons	0 icons	0 icons	0 icons	75%	5

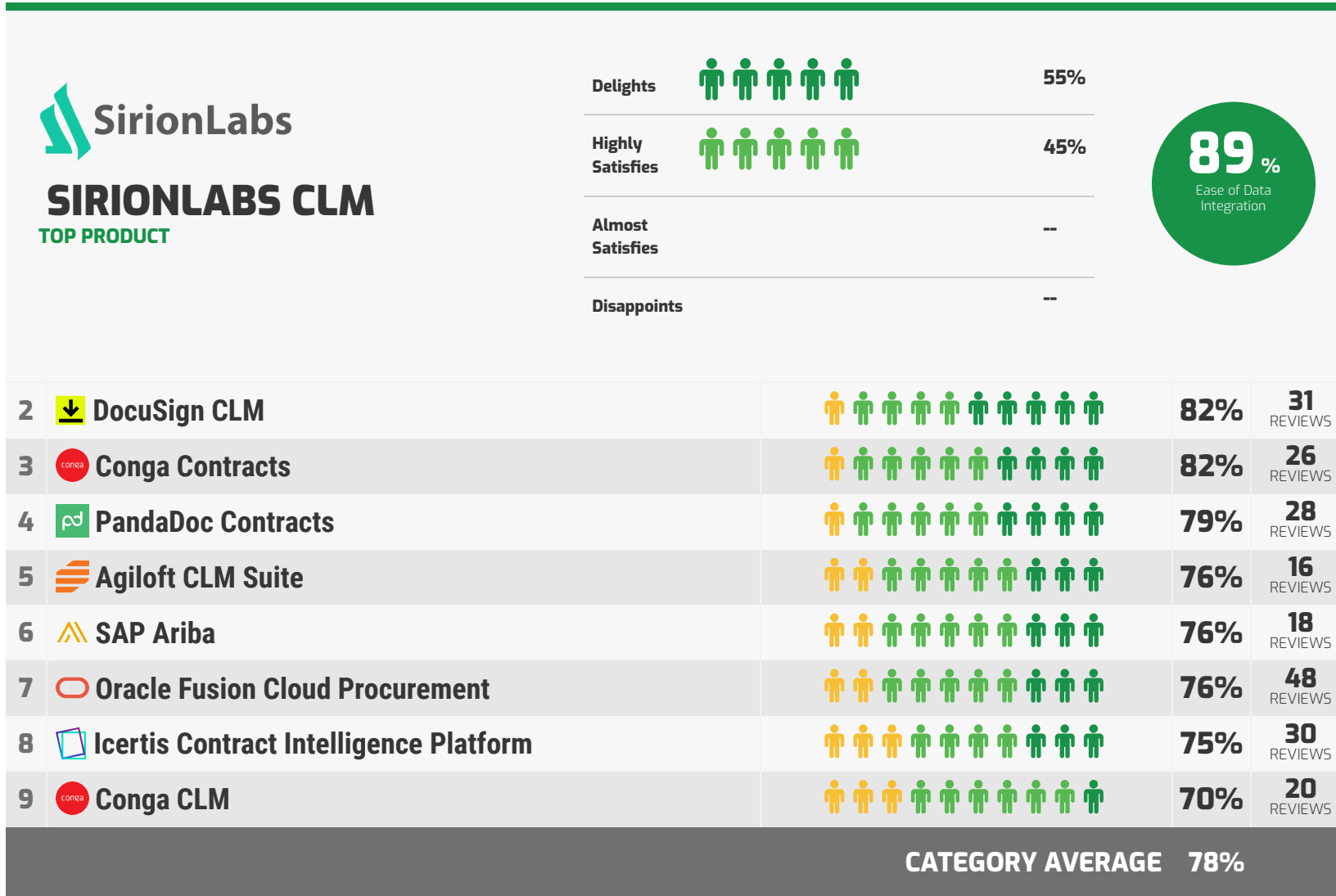


# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Ease of Data Integration

The ability to integrate with other systems is increasingly important; without this, manual data loading and extraction can be time-consuming and prone to error. Use this section to see which vendors will cause headaches and which will make data integration easy.



### PRODUCTS WITH INSUFFICIENT DATA

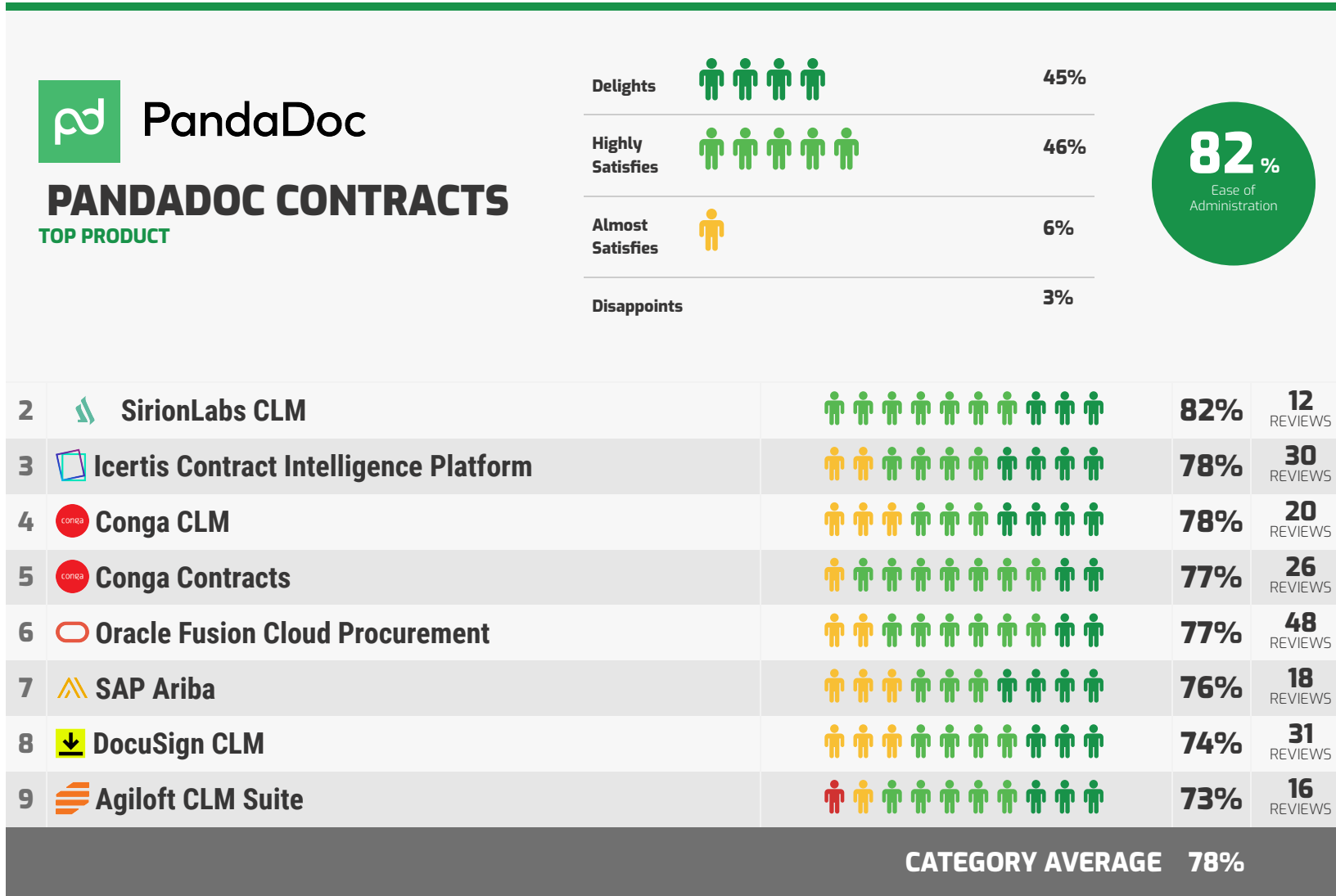
--	<b>AXDRAFT CLM</b>		<b>92%</b>	<b>6</b> REVIEWS
--	<b>EVISORT</b>		<b>75%</b>	<b>5</b> REVIEWS

# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Ease of Administration

Administrative interfaces don't get the same attention as those built for end users, but they shouldn't be clunky or unintuitive. Use the data in this section to determine which vendors make administration easy, so that your IT personnel can resolve issues and perform configurations efficiently and effectively.



### PRODUCTS WITH INSUFFICIENT DATA

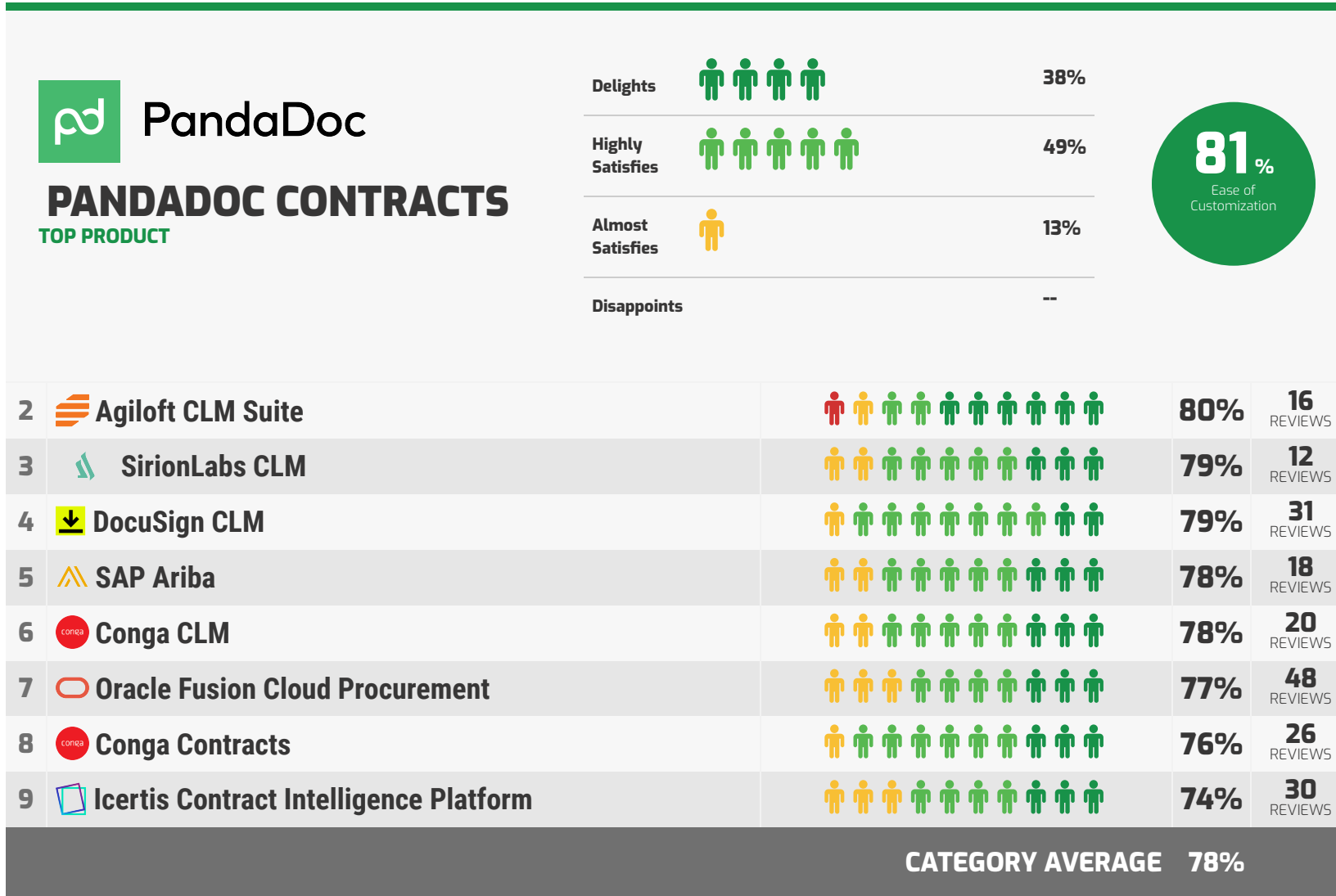
<b>--</b>	<b>AXDRAFT CLM</b>		<b>92%</b>	<b>6</b>	REVIEWS
<b>--</b>	<b>EVISORT</b>		<b>85%</b>	<b>5</b>	REVIEWS

# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Ease of Customization

Out-of-the-box functionality often isn't enough, especially for niche or industry-specific software, and the reason you're buying rather than building is to save time and money in the first place. Don't get bogged down in a difficult customization; use the data in this section to make sure you can easily achieve the functionality you need for your particular situation.



### PRODUCTS WITH INSUFFICIENT DATA

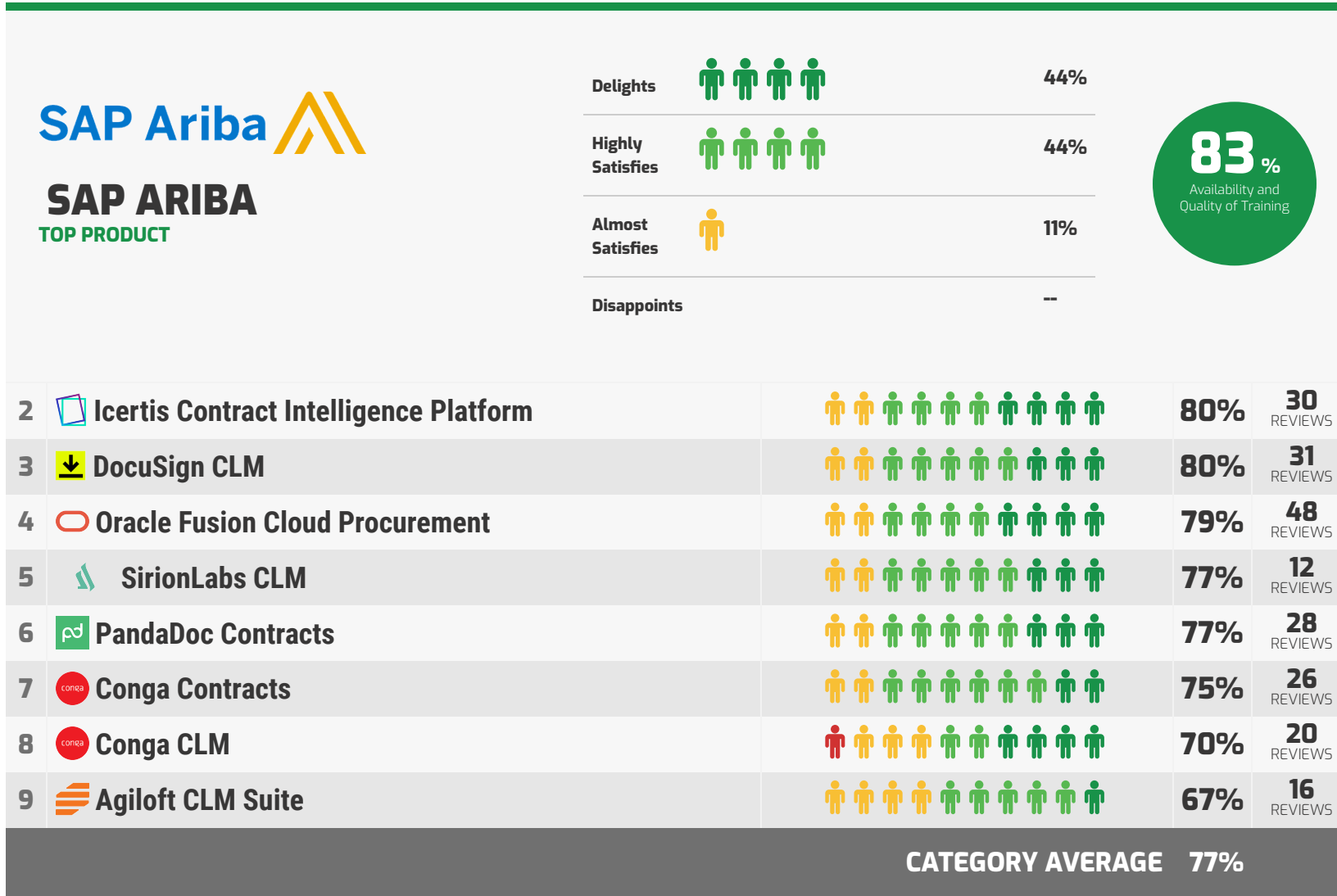
--	AXDRAFT CLM		<b>92%</b>	<b>6</b> REVIEWS
--	EVISORT		<b>75%</b>	<b>5</b> REVIEWS

# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Availability and Quality of Training

Effective and readily available training enables users to get the most out of the software you've chosen. Use this section to make sure your vendor's training programs and materials measure up.



2	Icertis Contract Intelligence Platform	80%	30 REVIEWS
3	DocuSign CLM	80%	31 REVIEWS
4	Oracle Fusion Cloud Procurement	79%	48 REVIEWS
5	SirionLabs CLM	77%	12 REVIEWS
6	PandaDoc Contracts	77%	28 REVIEWS
7	Conga Contracts	75%	26 REVIEWS
8	Conga CLM	70%	20 REVIEWS
9	Agiloft CLM Suite	67%	16 REVIEWS

### PRODUCTS WITH INSUFFICIENT DATA

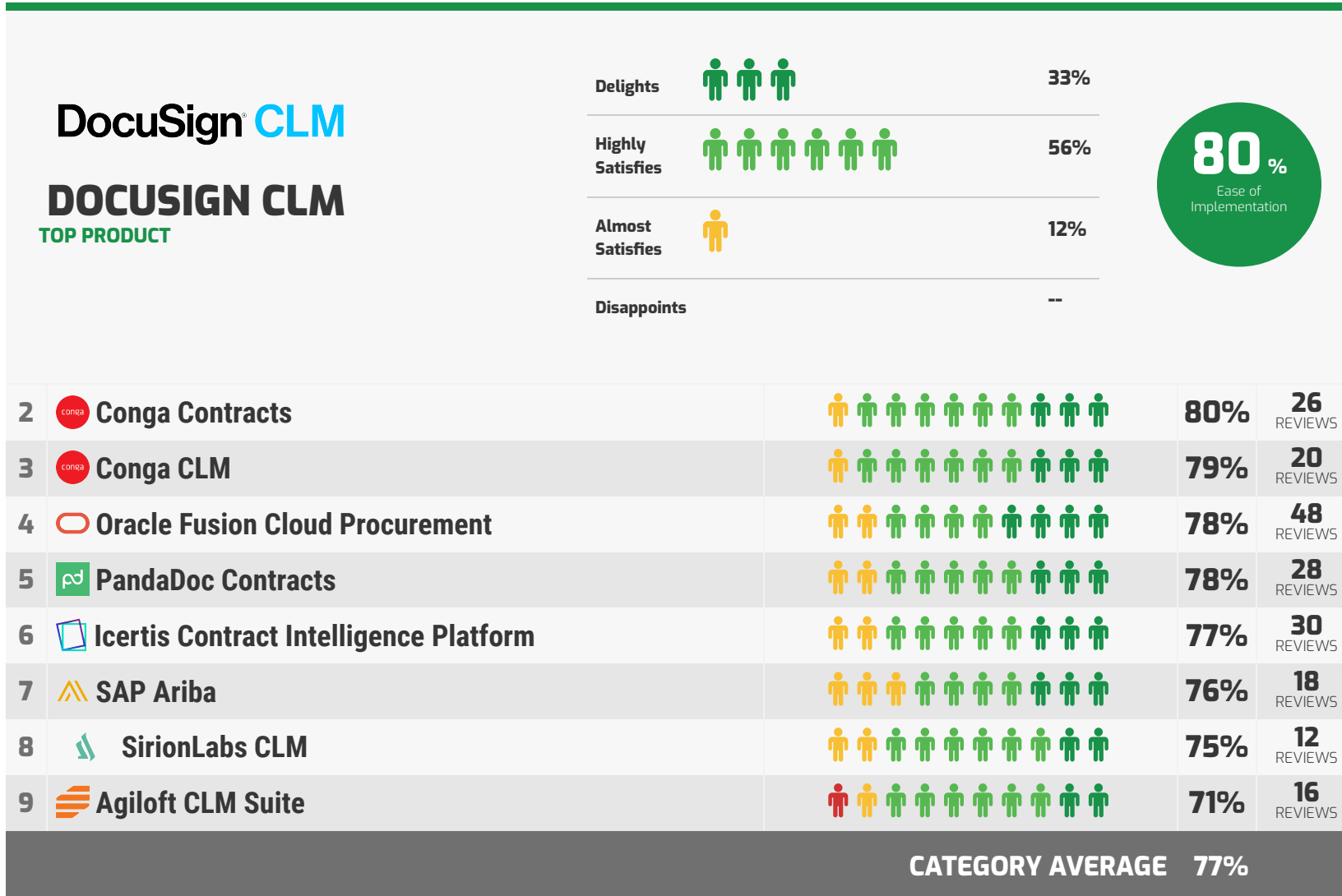
--	AXDRAFT CLM	95%	6 REVIEWS
--	EVISORT	90%	5 REVIEWS

# Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

## Ease of Implementation

Choosing the right software is only the first step. Successfully implementing the new solution is necessary in order to realize its full value and promote end user adoption. Use the data in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.



### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM		<b>96%</b>	<b>6</b> REVIEWS
--	EVISORT		<b>63%</b>	<b>5</b> REVIEWS

# Product Feature Summary

## MANDATORY FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	CLAUSE MANAGEMENT	CONTRACT APPROVAL	CONTRACT AUTHORIZING	E-SIGNATURE	INTEGRATION	OBLIGATION MANAGEMENT	OCR SUPPORT	REDLINING	REPORTING ANALYTICS	SEARCHABLE REPOSITORY	WORKFLOW
<b>SirionLabs CLM</b>	<b>83%</b>	<b>82%</b>	<b>84%</b>	<b>80%</b>	<b>92%</b>	<b>83%</b>	<b>88%</b>	<b>73%</b>	<b>80%</b>	<b>81%</b>	<b>80%</b>	<b>88%</b>
<b>DocuSign CLM</b>	<b>80%</b>	<b>76%</b>	<b>79%</b>	<b>76%</b>	<b>91%</b>	<b>83%</b>	<b>81%</b>	<b>74%</b>	<b>77%</b>	<b>77%</b>	<b>79%</b>	<b>85%</b>
<b>PandaDoc Contracts</b>	<b>80%</b>	<b>78%</b>	<b>83%</b>	<b>82%</b>	<b>87%</b>	<b>80%</b>	<b>77%</b>	<b>80%</b>	<b>76%</b>	<b>75%</b>	<b>78%</b>	<b>79%</b>
<b>Conga CLM</b>	<b>79%</b>	<b>76%</b>	<b>83%</b>	<b>78%</b>	<b>77%</b>	<b>85%</b>	<b>76%</b>	<b>77%</b>	<b>74%</b>	<b>82%</b>	<b>79%</b>	<b>83%</b>
<b>Oracle Fusion Cloud Procurement</b>	<b>79%</b>	<b>75%</b>	<b>83%</b>	<b>80%</b>	<b>83%</b>	<b>77%</b>	<b>81%</b>	<b>77%</b>	<b>75%</b>	<b>80%</b>	<b>79%</b>	<b>78%</b>
<b>Conga Contracts</b>	<b>79%</b>	<b>80%</b>	<b>77%</b>	<b>77%</b>	<b>87%</b>	<b>79%</b>	<b>75%</b>	<b>77%</b>	<b>78%</b>	<b>80%</b>	<b>76%</b>	<b>79%</b>
<b>SAP Ariba</b>	<b>79%</b>	<b>68%</b>	<b>81%</b>	<b>78%</b>	<b>80%</b>	<b>79%</b>	<b>73%</b>	<b>78%</b>	<b>75%</b>	<b>88%</b>	<b>86%</b>	<b>80%</b>
<b>Icertis Contract Intelligence Platform</b>	<b>75%</b>	<b>73%</b>	<b>81%</b>	<b>79%</b>	<b>80%</b>	<b>75%</b>	<b>72%</b>	<b>70%</b>	<b>66%</b>	<b>79%</b>	<b>78%</b>	<b>76%</b>
<b>Agiloft CLM Suite</b>	<b>75%</b>	<b>76%</b>	<b>81%</b>	<b>74%</b>	<b>83%</b>	<b>72%</b>	<b>67%</b>	<b>78%</b>	<b>68%</b>	<b>73%</b>	<b>74%</b>	<b>80%</b>
<b>CATEGORY AVERAGE</b>	<b>79%</b>	<b>76%</b>	<b>81%</b>	<b>78%</b>	<b>84%</b>	<b>79%</b>	<b>77%</b>	<b>76%</b>	<b>74%</b>	<b>79%</b>	<b>79%</b>	<b>81%</b>

PRODUCTS WITH INSUFFICIENT DATA												
<b>AXDRAFT CLM</b>	<b>91%</b>	<b>88%</b>	<b>88%</b>	<b>94%</b>	<b>94%</b>	<b>92%</b>	<b>94%</b>	<b>92%</b>	<b>100%</b>	<b>81%</b>	<b>94%</b>	<b>90%</b>

# Product Feature Summary

### MANDATORY FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	CLAUSE MANAGEMENT	CONTRACT APPROVAL	CONTRACT AUTHORIZING	E-SIGNATURE	INTEGRATION	OBLIGATION MANAGEMENT	OCR SUPPORT	REDLINING	REPORTING ANALYTICS	SEARCHABLE REPOSITORY	WORKFLOW
<b>CATEGORY AVERAGE</b>	<b>79%</b>	<b>76%</b>	<b>81%</b>	<b>78%</b>	<b>84%</b>	<b>79%</b>	<b>77%</b>	<b>76%</b>	<b>74%</b>	<b>79%</b>	<b>79%</b>	<b>81%</b>
PRODUCTS WITH INSUFFICIENT DATA												
<b>EVISORT</b>	<b>66%</b>	<b>56%</b>	<b>65%</b>	<b>55%</b>	<b>81%</b>	<b>55%</b>	<b>70%</b>	<b>75%</b>	<b>88%</b>	<b>60%</b>	<b>50%</b>	<b>70%</b>

# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## Product Features

This table lists and describes all the features that are evaluated in the Contract Lifecycle Management software category. For your convenience, these descriptions are repeated under the feature subheadings in the subsequent pages.

### Mandatory Features

#### Clause Management

Presence of a clause library, ability to build clause libraries, AI overlay for review and analysis of contract clauses via Machine Learning

#### Contract Approval

Automated and hierarchical approval process from one or many approvers of a contract(s) within the CLM system

#### Contract Authoring

Creation of the contract with legal controls such as contract structure, required information, drafting parameters. Integration with MSFT Word is high value

#### E-Signature

Native e-signature capabilities and/or integrations to 3rd party e-signature solutions

#### Integration

Integration with augmentation solutions like DRM, Active Directory or LDAP, SIEM, and NAC.

#### Obligation Management

Obligations, deliveries, SLA status, key event tracking of contract events through the CLM system

#### OCR Support

Automated import of 3rd party and legacy agreements

#### Redlining

Ability to redline agreements, with version control, and across various document formats

#### Reporting Analytics

Perform analysis of contract portfolio and provide insights into the contract portfolio

#### Searchable Repository

Storage and indexing of contracts by various criteria, including meta-tagging capabilities. Online access to all personnel that need access to them

#### Workflow

Solution allows business to automate approval and action routines for easy fast processing through the lifecycle.



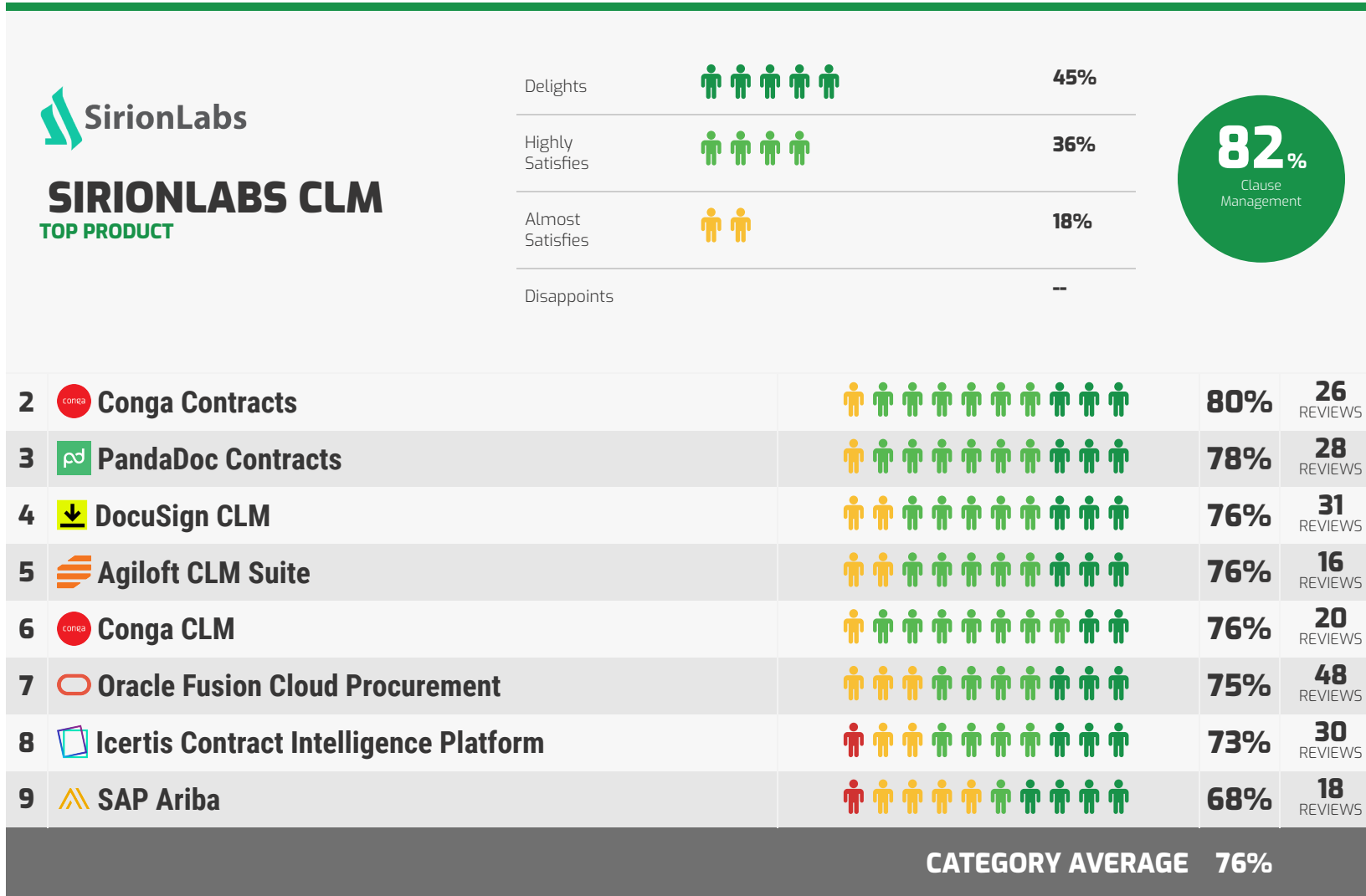
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## Clause Management

### Mandatory Feature

Presence of a clause library, ability to build clause libraries, AI overlay for review and analysis of contract clauses via Machine Learning



### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM	10	0	0	0	88%	6
--	EVISORT	0	5	0	0	56%	5

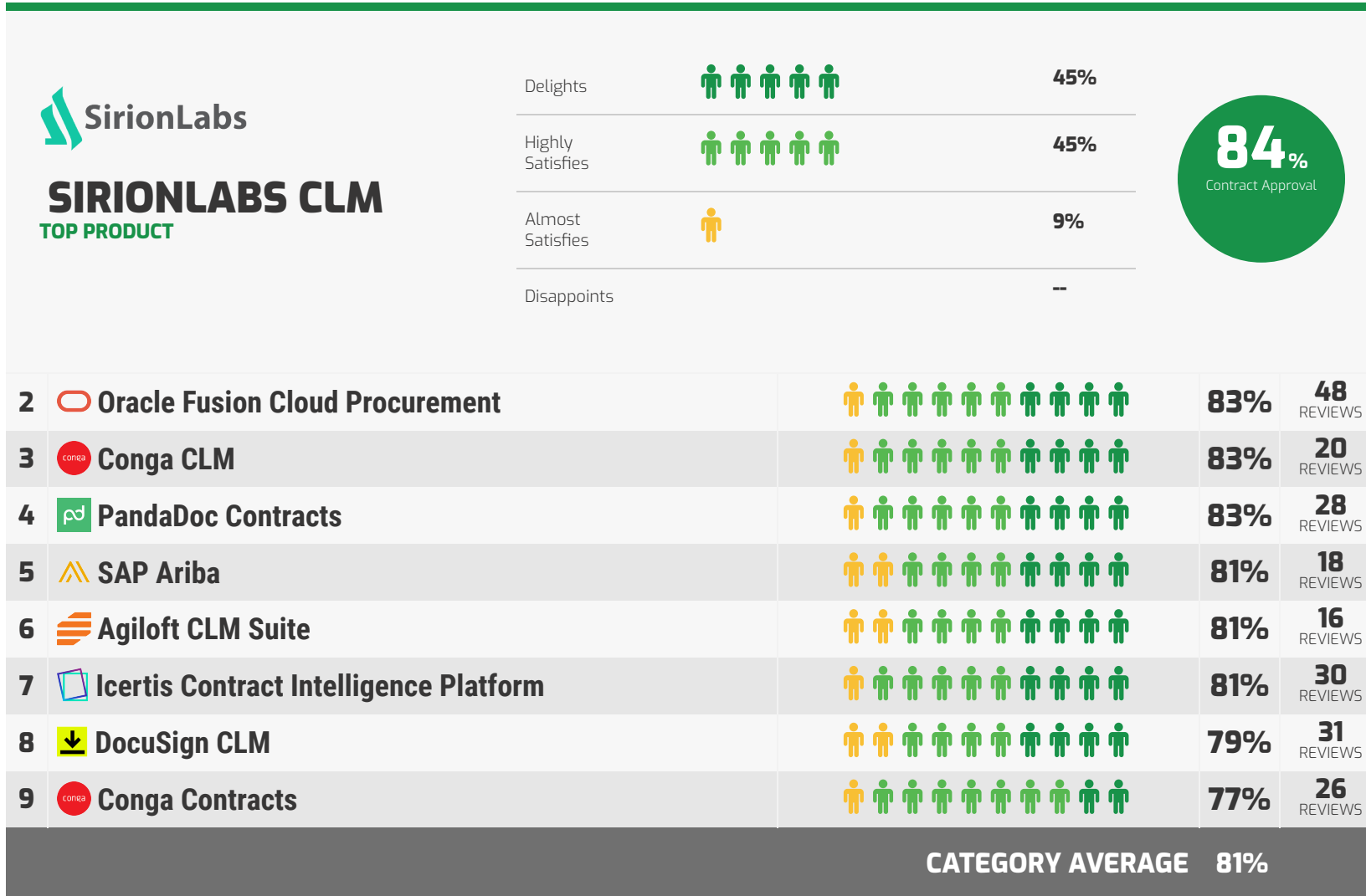
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## Contract Approval

### Mandatory Feature

Automated and hierarchical approval process from one or many approvers of a contract(s) within the CLM system



### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM	88%	6 REVIEWS
--	EVISORT	65%	5 REVIEWS

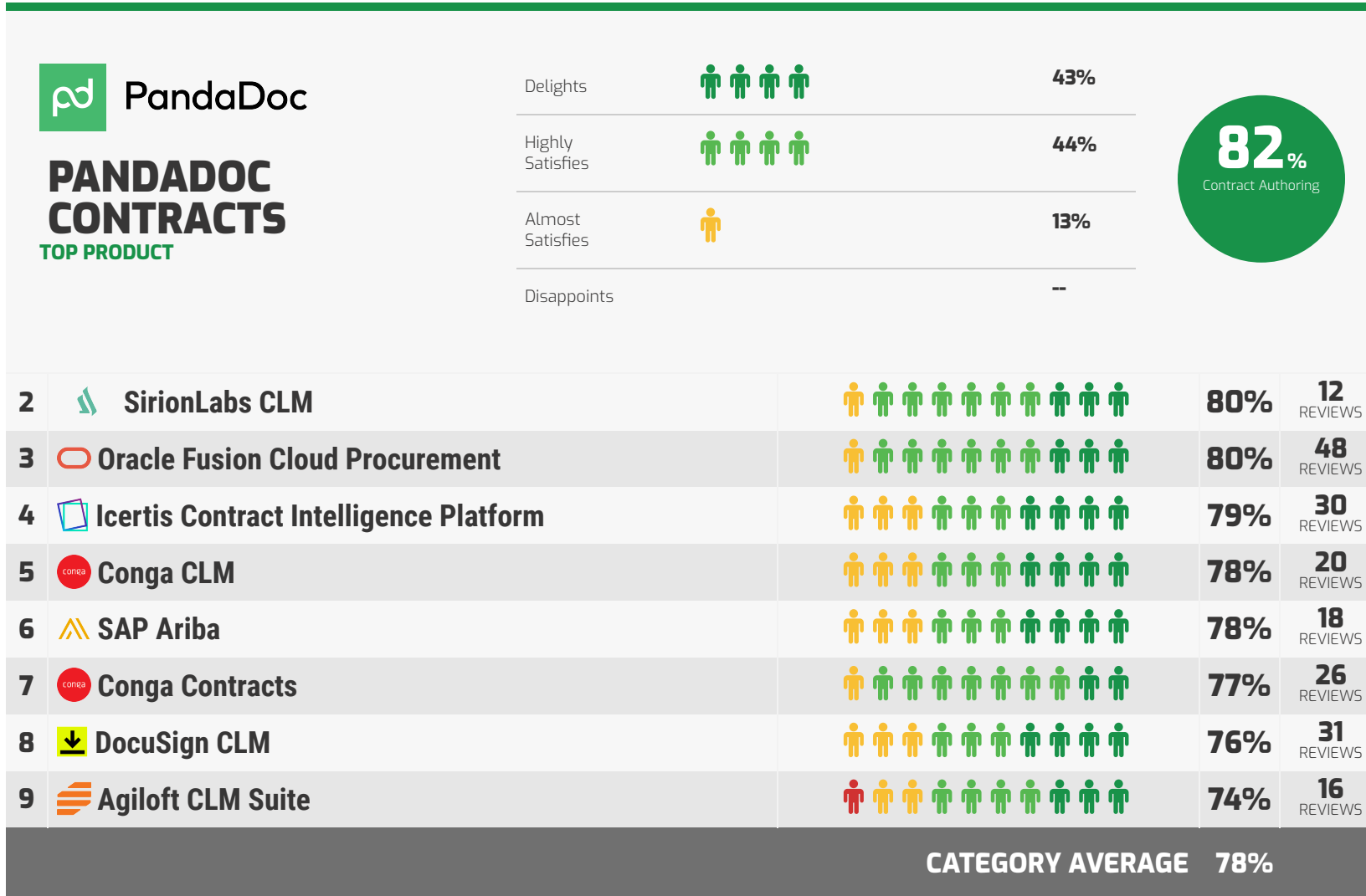
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## Contract Authoring

Mandatory Feature

Creation of the contract with legal controls such as contract structure, required information, drafting parameters. Integration with MSFT Word is high value



### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM	94%	6 REVIEWS
--	EVISORT	55%	5 REVIEWS

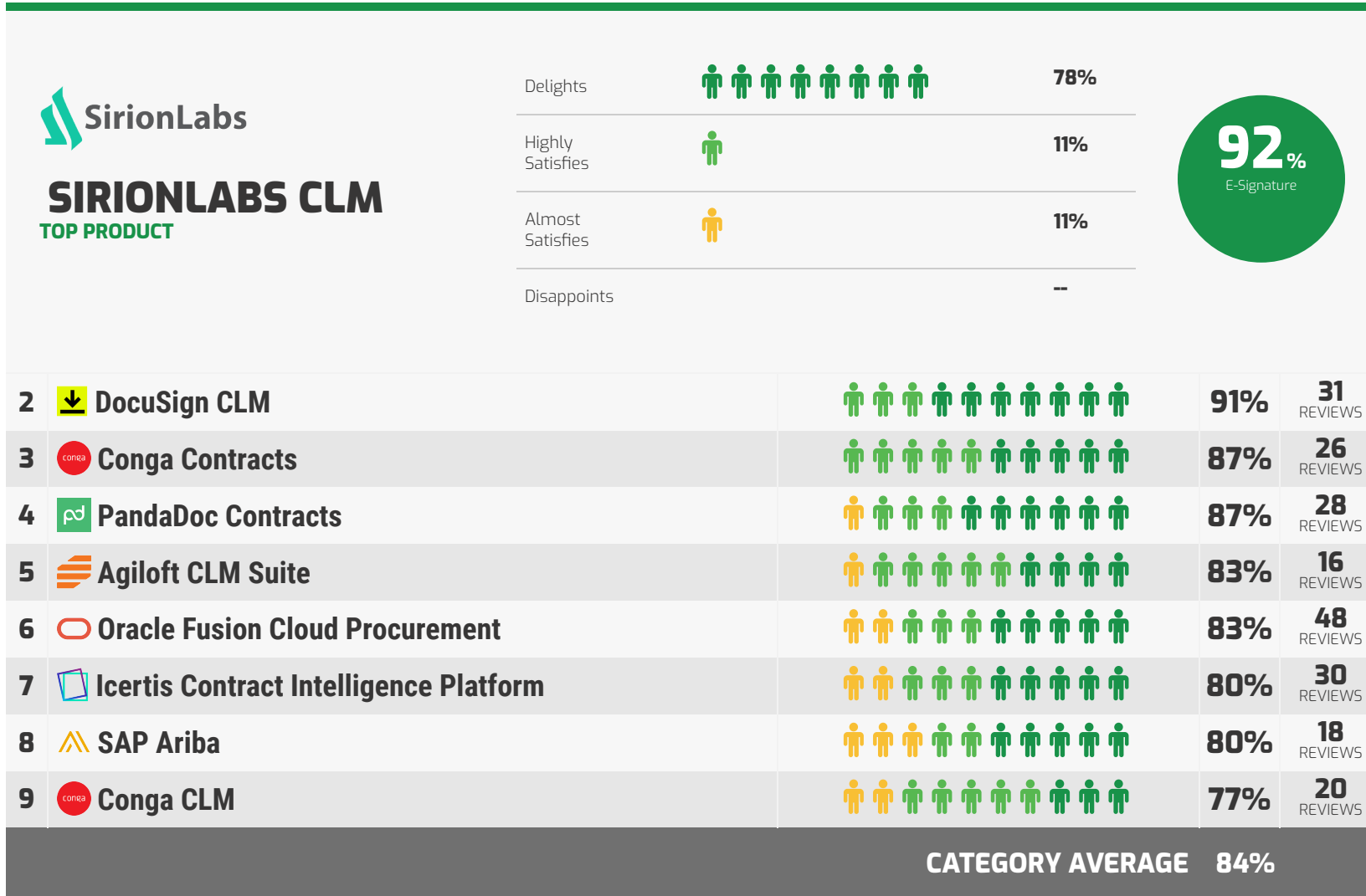
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## E-Signature

### Mandatory Feature

Native e-signature capabilities and/or integrations to 3rd party e-signature solutions



#### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM		<b>94%</b>	<b>6</b> REVIEWS
--	EVISORT		<b>81%</b>	<b>5</b> REVIEWS

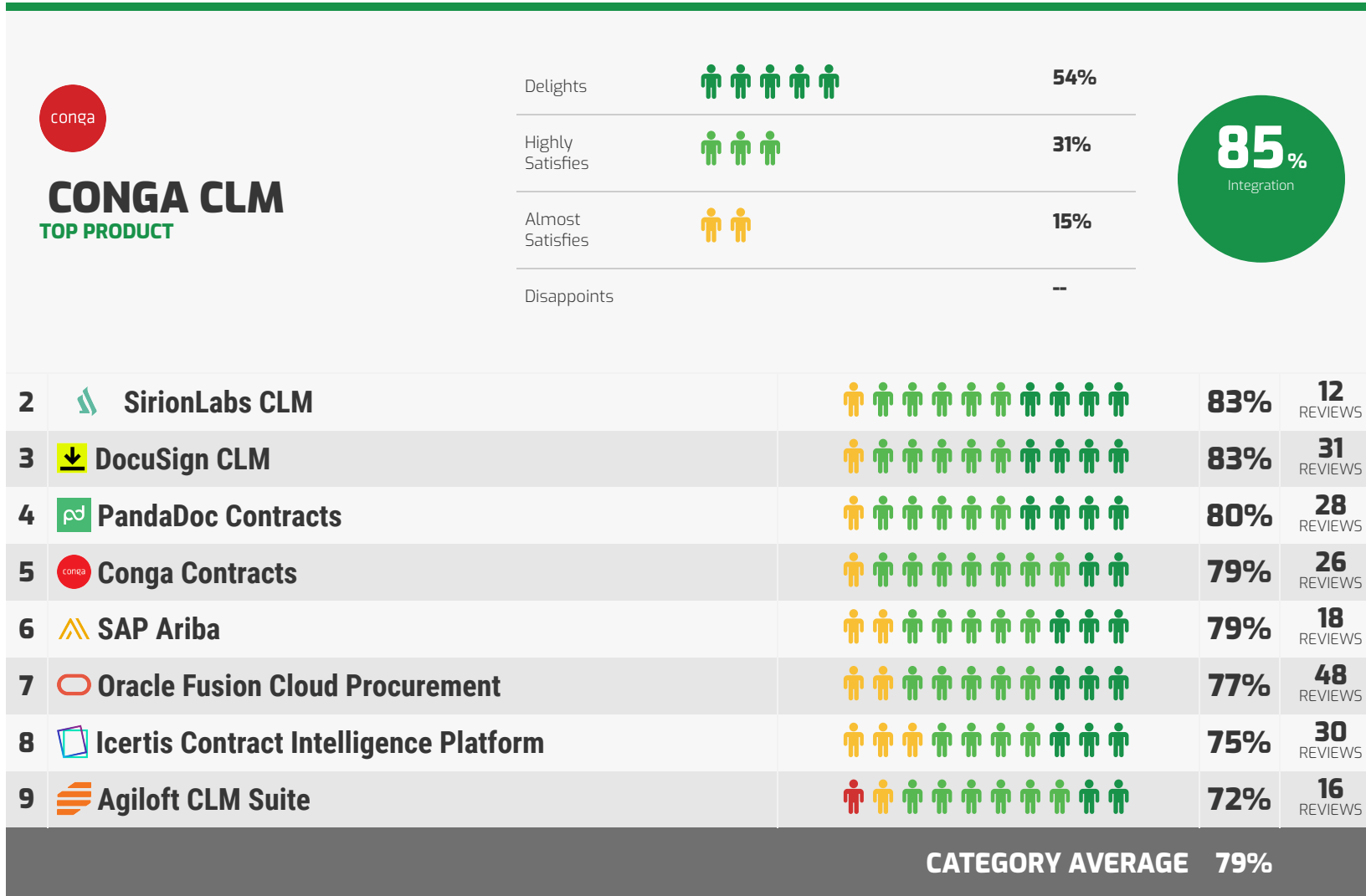
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## Integration

### Mandatory Feature

Integration with augmentation solutions like DRM, Active Directory or LDAP, SIEM, and NAC.



### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM	92%	6
--	EVISORT	55%	5

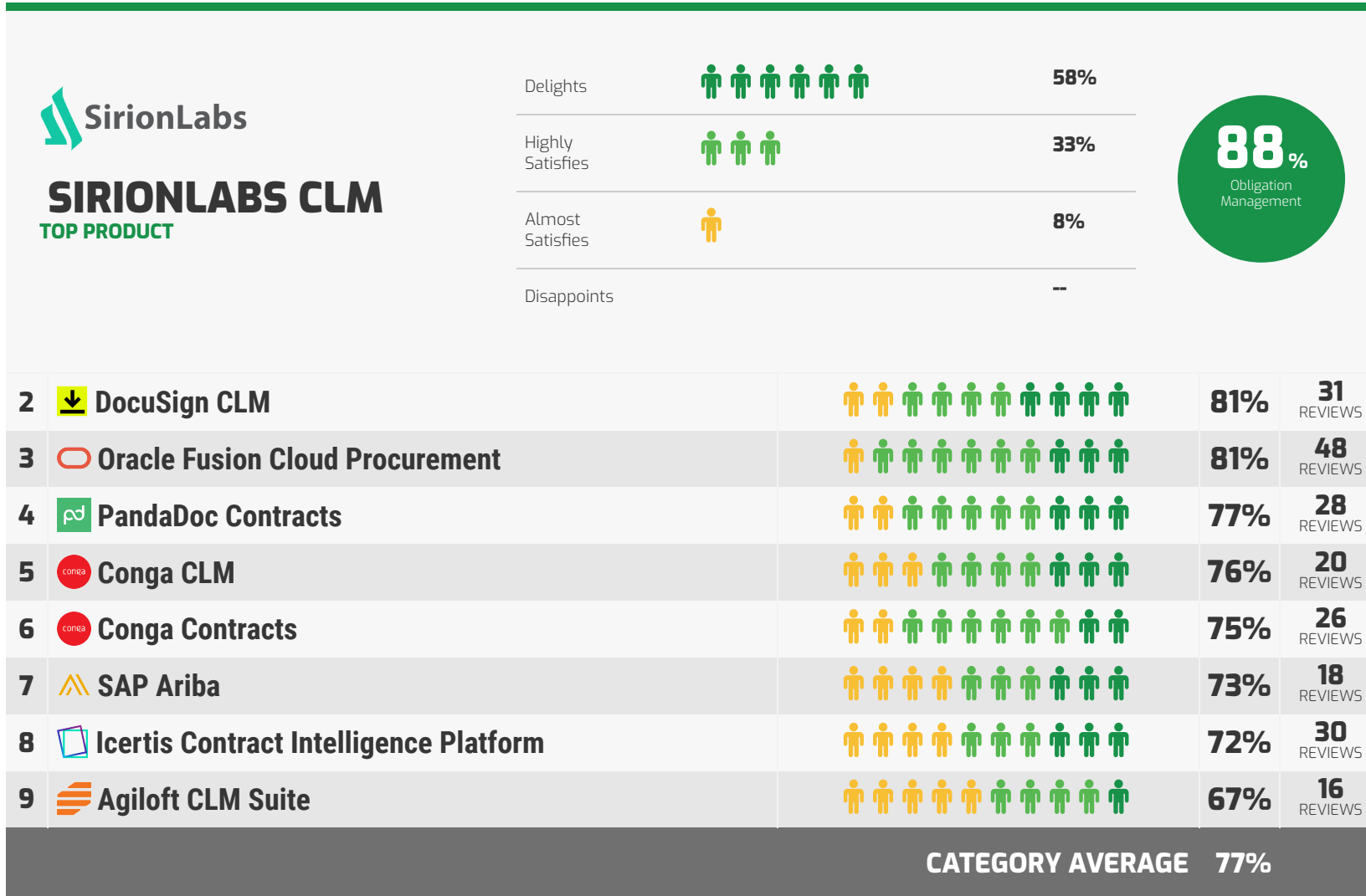
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## Obligation Management

### Mandatory Feature

Obligations, deliveries, SLA status, key event tracking of contract events through the CLM system



#### PRODUCTS WITH INSUFFICIENT DATA

--  AXDRAFT CLM	10	0	0	0	94%	6 REVIEWS
--  EVISORT	4	1	0	0	70%	5 REVIEWS

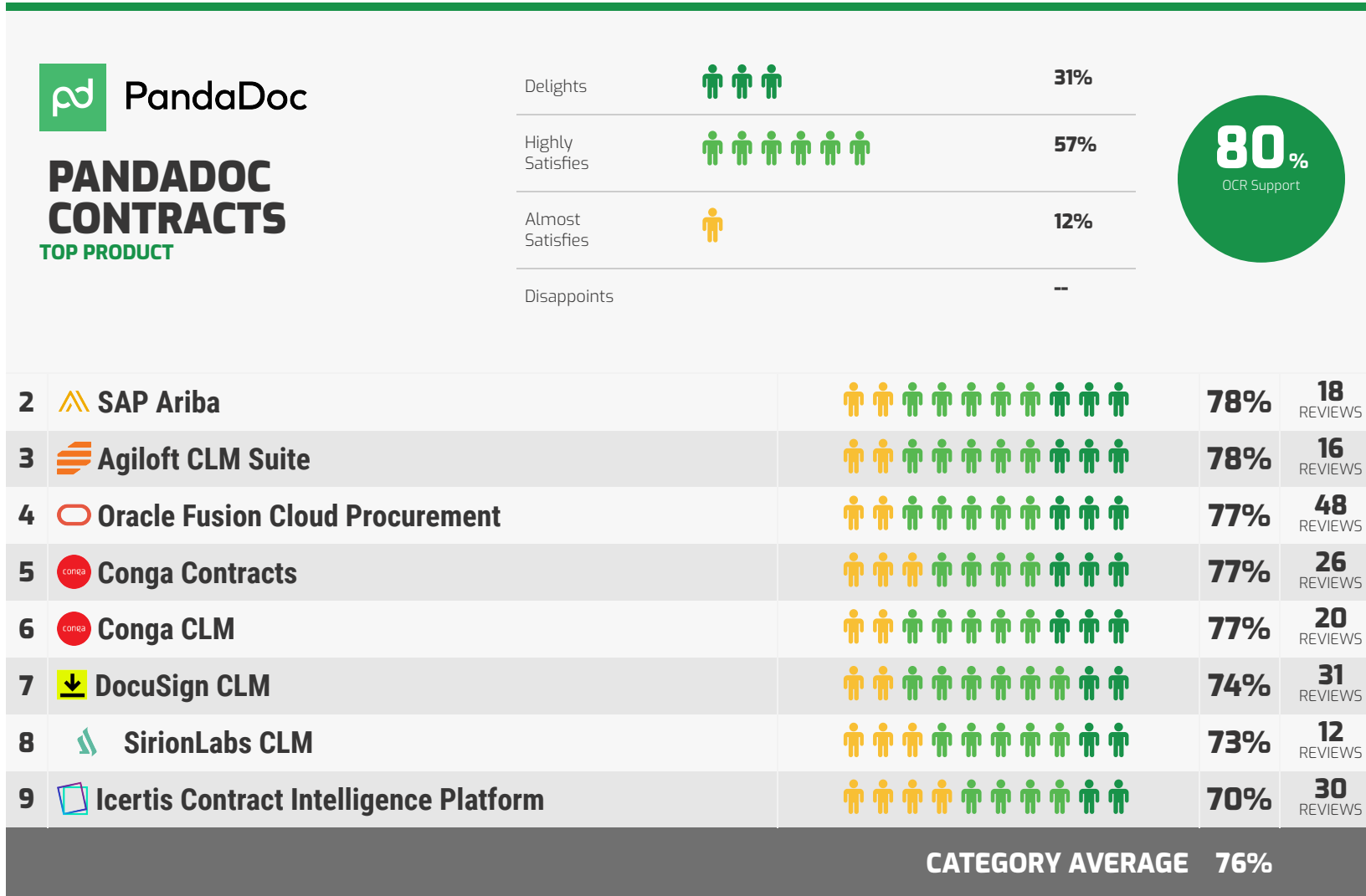
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## OCR Support

### Mandatory Feature

Automated import of 3rd party and legacy agreements



#### PRODUCTS WITH INSUFFICIENT DATA

<b>--</b>	<b>AXDRAFT CLM</b>		<b>92%</b>	<b>6</b> REVIEWS
<b>--</b>	<b>EVISORT</b>		<b>75%</b>	<b>5</b> REVIEWS

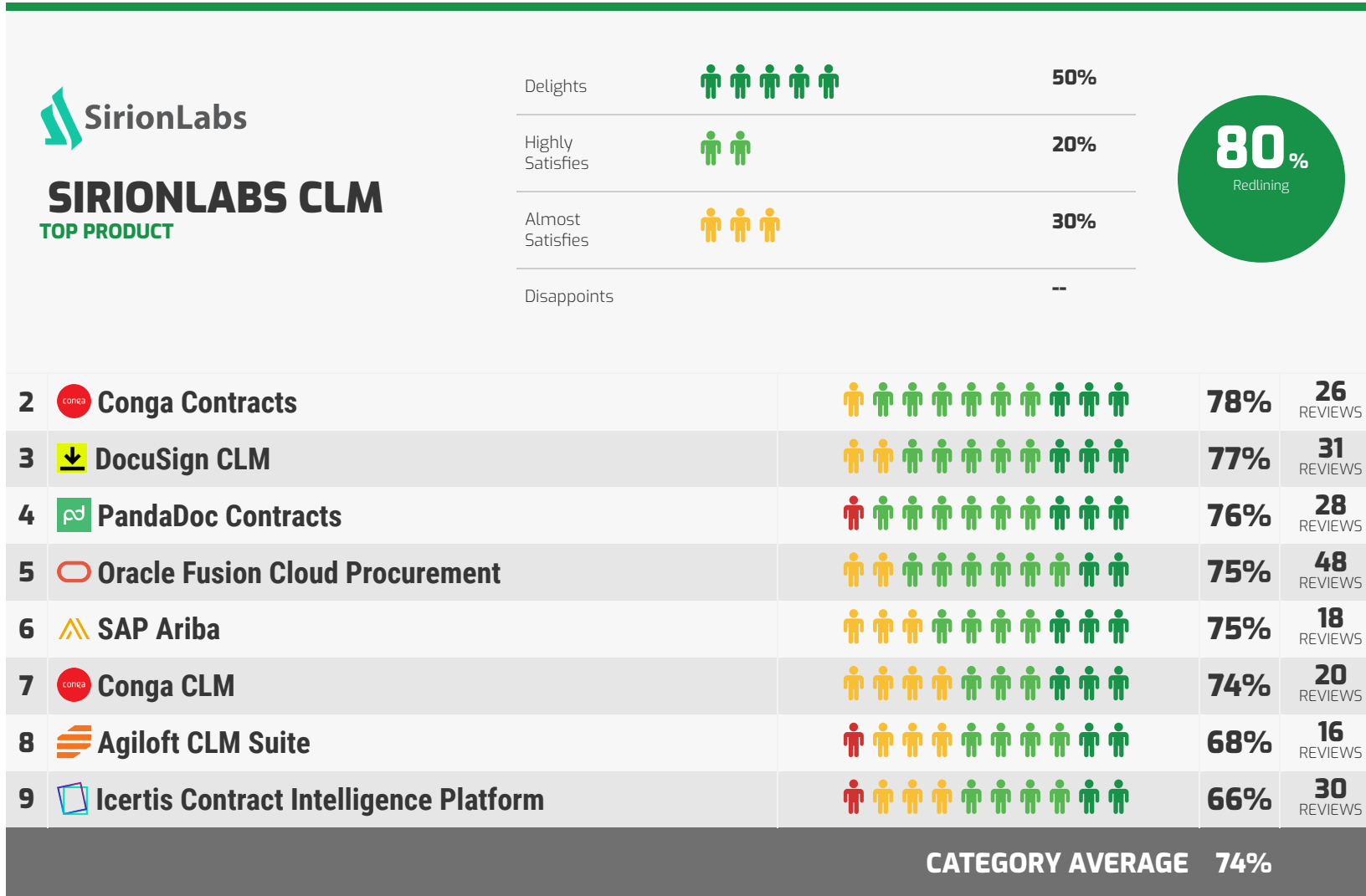
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## Redlining

### Mandatory Feature

Ability to redline agreements, with version control, and across various document formats



### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM	100%	6
--	EVISORT	88%	5



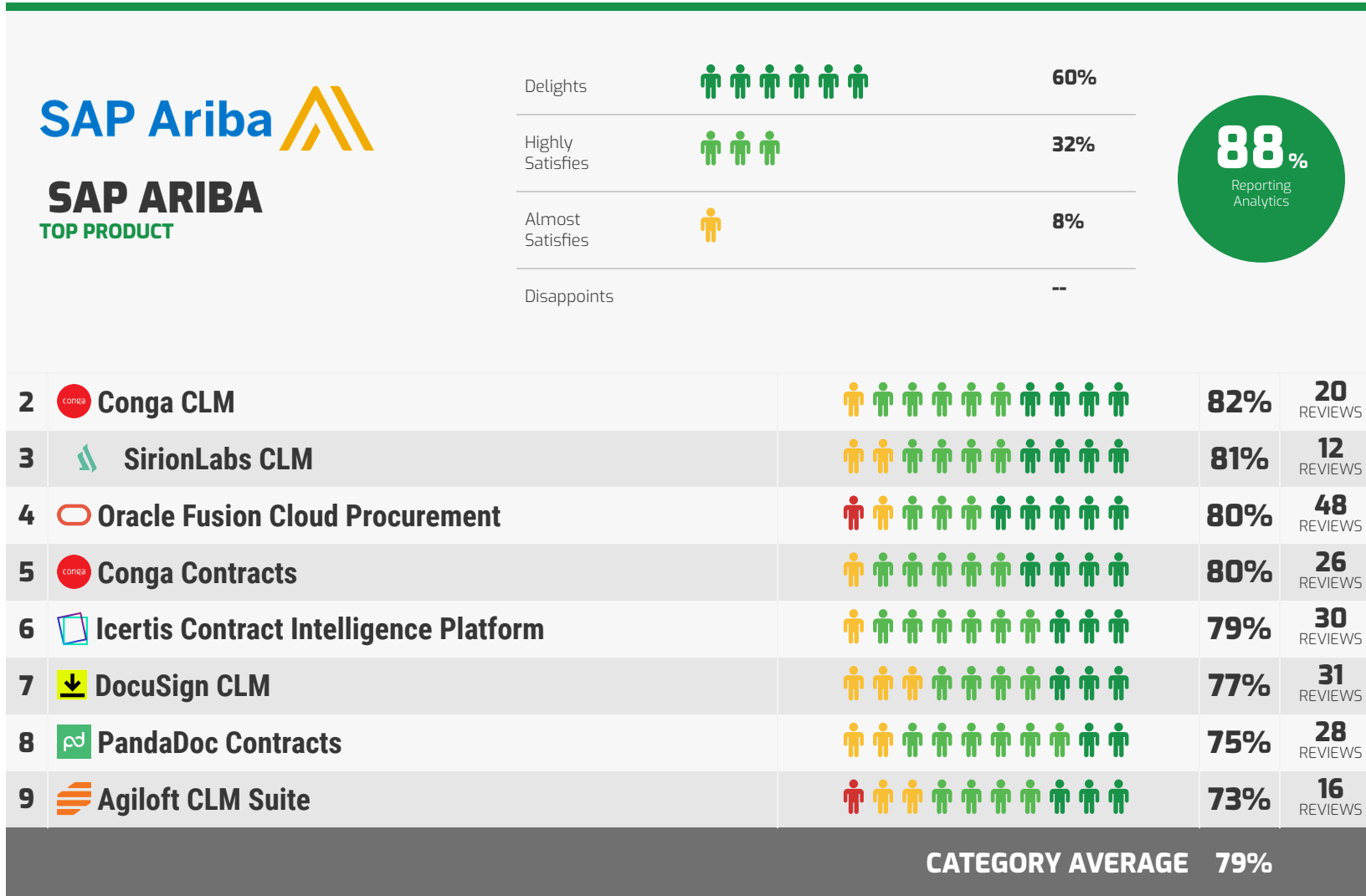
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## Reporting Analytics

### Mandatory Feature

Perform analysis of contract portfolio and provide insights into the contract portfolio



### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM	81%	6
--	EVISORT	60%	5

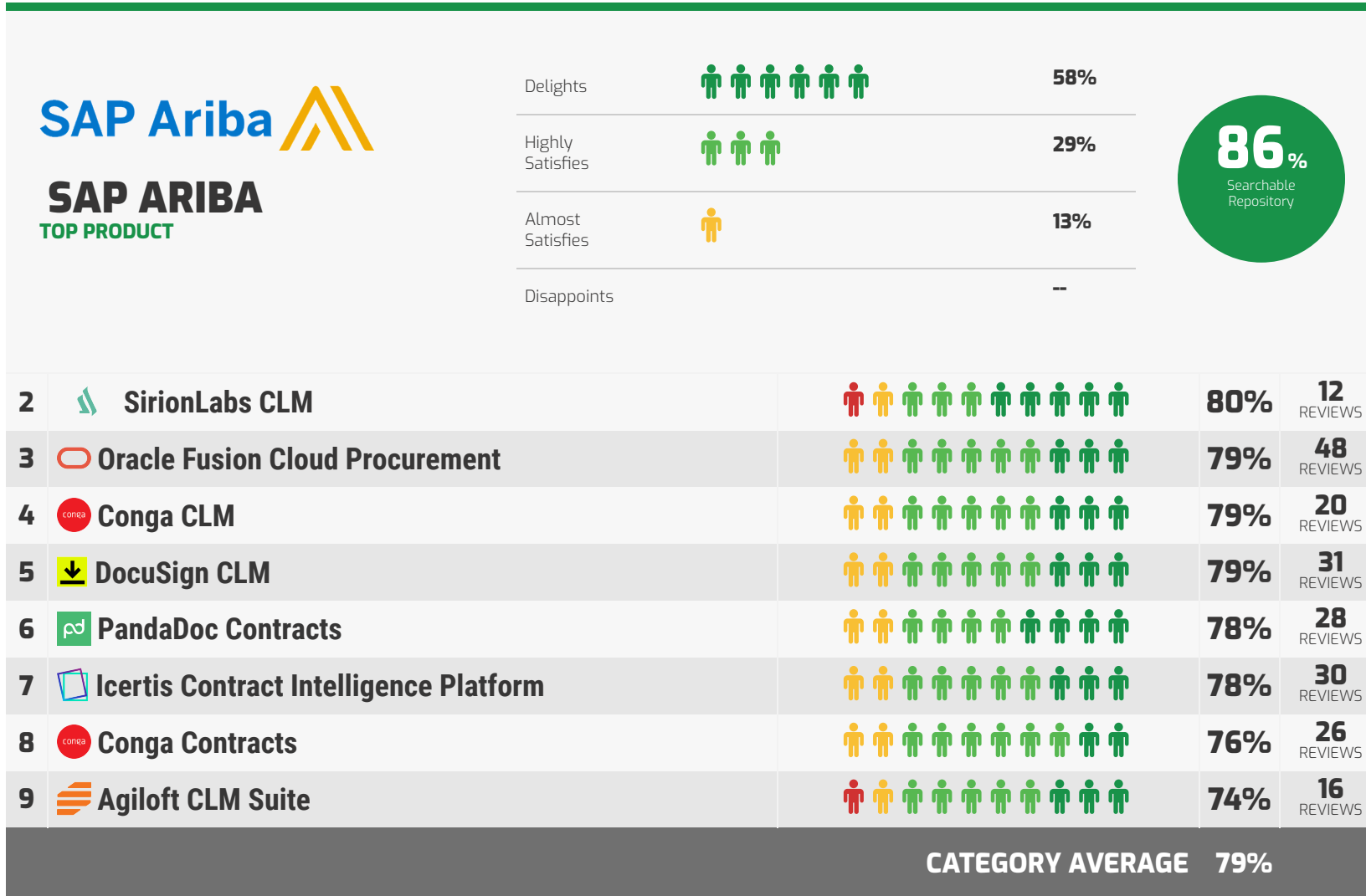
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## Searchable Repository

### Mandatory Feature

Storage and indexing of contracts by various criteria, including meta-tagging capabilities. Online access to all personnel that need access to them



### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM	94%	6
--	EVISORT	50%	5

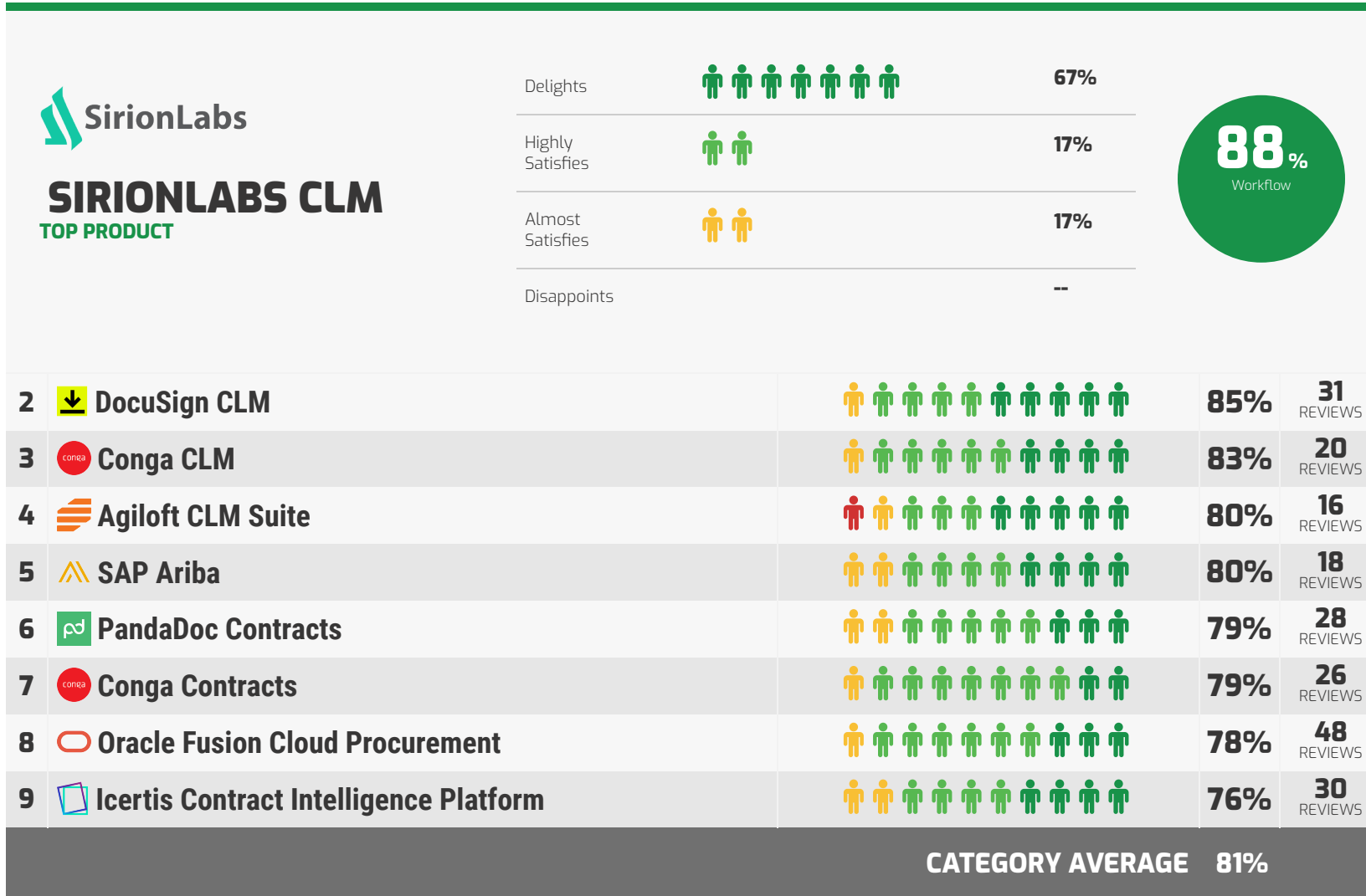
# Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

## Workflow

### Mandatory Feature

Solution allows business to automate approval and action routines for easy fast processing through the lifecycle.



### PRODUCTS WITH INSUFFICIENT DATA

--	AXDRAFT CLM	90%	6
--	EVISORT	70%	5